

# Corporate Profile

December 2017



**BUSINESS  
CARE  
CONNECTIVITY**

# Our corporate overview



## Pharmaceutical Distribution

- Largest pharmaceutical distributor in Canada, handling ~40% of all retail & hospital volume
- Ensuring patients have next-day access to vital medications
- Supporting flu vaccine and naloxone distribution across the country



## Retail Pharmacy

- Largest pharmacy banner & supporter of Independent pharmacy in Canada
- ~ 2,100 independently-owned members (IDA, Guardian, Medicine Shoppe, Remedy's Rx, Uniprix and PROXIM)
- 450 Rexall corporate pharmacies to be a 'lab' for advancing pharmacy practice



## Specialty Health Solutions

- Leading provider of patient-facing & technology solutions
- Supporting patient & care team collaboration with RelayHealth in ON, NS, and BC First Nations
- Improving patient outcomes for specialty therapies

# We are a subsidiary of McKesson Corporation



The largest pharmaceutical distributor in North America, delivering one-third of all medications used every day

.....

**Ranked 5<sup>th</sup>**  
on the Fortune 500 list  
NYSE: MCK



**76,000**  
employees

Established in

**1833**

Headquartered in  
**San Francisco**

## Our customers

- Pharmacies
- Care providers
- Hospitals
- Drug manufacturers
- Payers
- Governments

# We operate in every province

**McKesson Canada is deeply rooted  
in the Canadian health care system**

.....

We serve all

**10** provinces  
and **3** territories



**4,000**  
employees

Established in

**1905**  
in Montréal, Québec



Our solutions improve the  
quality, safety and cost of  
patient care



# We play a unique role in health care

**Largest pharmaceutical distributor in Canada**

.....

**13** distribution centres

supplying over



**55,000**

branded, generic, over-the-counter and consumer products



We proudly serve

**1,350** hospitals **+** **7,100** pharmacies

# We offer innovative approaches and systems

**Helping hospitals and regional health systems improve the quality, safety and cost of patient care**



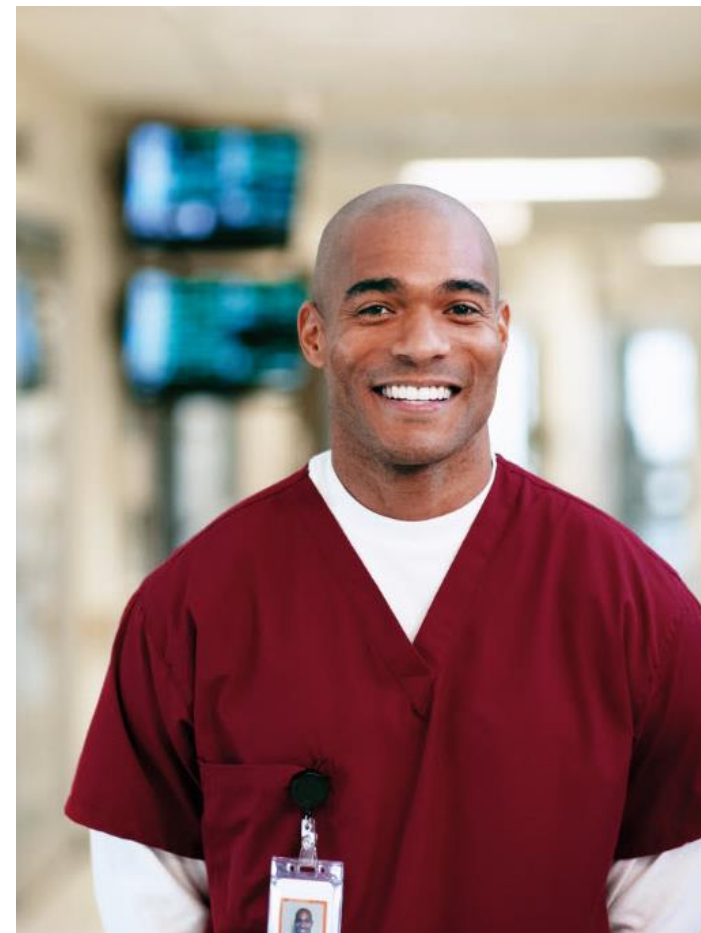
Our innovative distribution model including automation technologies

## **Pharmaceutical Supply Chain Solution**

supports every New Brunswick hospital



**200 million doses** are dispensed annually through our hospital automation solutions



# We contribute to better medication access



Helping drug manufacturers connect with their patients through our specialty services and adherence programs



7 Specialty pharmacies

Manufacturer consulting

Patient Support Programs



Close to 90 infusion clinics performing



98,000 infusions annually

# We support independent pharmacies



Helping independent pharmacists thrive in a competitive environment

6 Owner and operator of banners/franchises serving

More than **2,100** pharmacies from coast to coast

**Guardian**

**Remedy'sRx**

**Proxim**

**I·D·A**

**The Medicine Shoppe**  
PHARMACY

**uniprix**



# We improve pharmacy healthcare solutions

Enhancing our ability to provide best-in-class pharmacy care through an expanded retail footprint

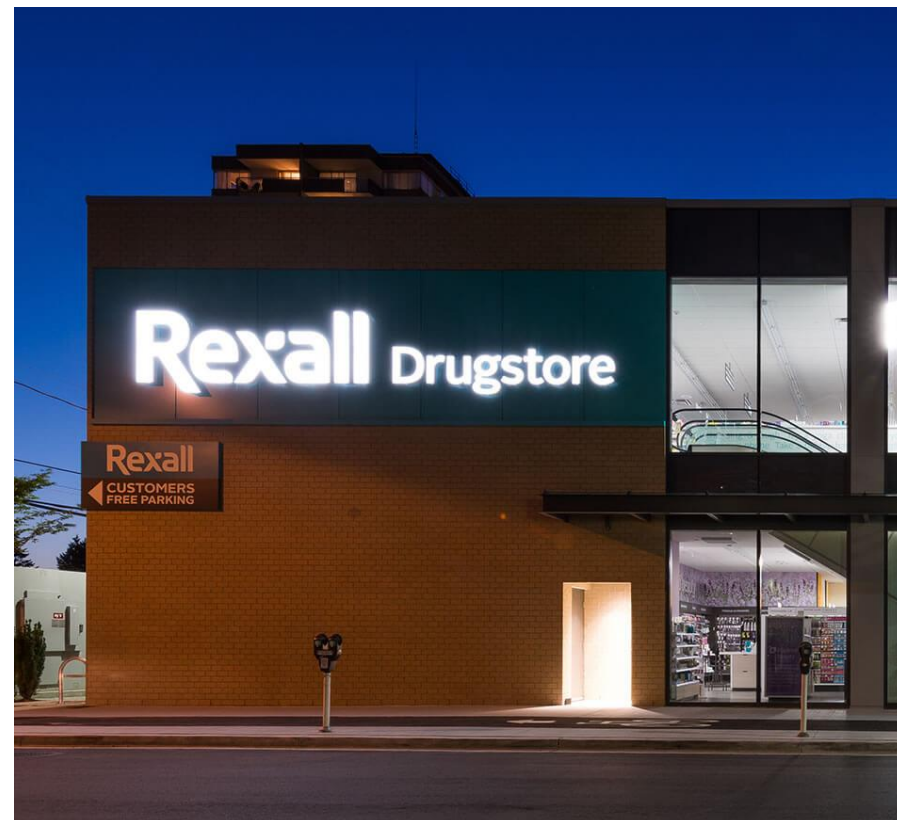
.....  
**Rexall:**

**470** retail pharmacies

More than **8,600** employees

**Headquarters**

located in Mississauga, Ontario



**Rexall's mission:** Help Canadians feel good every way, every day.

## We add value to insurance programs



Helping payers enhance the patient experience for their plan members

.....



Our **Preferred Pharmacy Network** offers access to counselling, home delivery of prescriptions and chronic disease management programs

Our network is comprised of  
**2,700 +**  
Member pharmacies



# We connect patients to care providers



**Helping patients and their care providers exchange health information securely through RelayHealth**

.....



**RelayHealth**  
our award-winning, web-based solution allows to share test results, book appointments and make electronic referrals

# We are driven by our vision, mission and values



## Our Vision

To bring together clinical knowledge, process expertise, technology and the resources of McKesson to **help our customers fundamentally change the cost and quality of health care**



## Our Mission

Together with our customers and partners, we are **creating a sustainable future for health care**



## Our Values

- Integrity
- Customer-first
- Accountability
- Respect
- Excellence



# We support communities across Canada

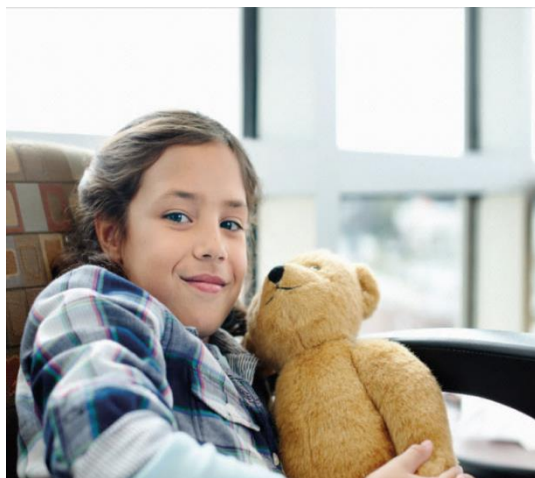
Through our **Lifting Barriers™** corporate social responsibility program, we offer annual donations and sponsorships of approximately

**\$500,000**

to organizations across  
Canada

## Our pillars

- Cancer Care
- Wellness
- Diversity & Inclusion
- Environment



## Corporate Social Responsibility



Corporate Sponsorships



Corporate Donations



Eco-Initiative



McKesson Angels