

# NG Energy International Corp. (GASX-V)

## So Far, So Good At Istanbul-1 Well

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**Event:** This morning, GASX reported that the Istanbul-1 well was successfully re-entered and the wellbore was repaired. Natural gas has effectively been proven as per the impressive size of the flare during testing (see Exhibit 2 on the next page). At this time, testing data is still being reviewed and we expect an update in that regard in a month or so.

The well was originally drilled in 2018 and steady state gas flow was never achieved, which we understand was due to the reservoir damage that occurred during drilling. The current GASX team has repaired the reservoir and natural gas is evident in multiple zones.

Of note is that Covid has had a huge impact on various operations in Colombia. The restrictions due to the recent wave of Covid cases has delayed access to services and equipment, although construction of processing facilities and the pipeline for the Maria Conchita Block are moving forward. As such, we now estimate that the Aruchara-1 and Istanbul-1 wells will begin production in Q3/21 (think August) rather than this quarter. Revisions to our forecasts are shown in Exhibit 1 on the following page.

**Conclusion & Recommendation**: The preliminary results from Istanbul underscore a couple of points. First, the technical acumen of the GASX team appears to be superior. Second, 2P reserves for the Maria Conchita Block (34.6 bcf, gross) could be materially augmented if one of the zones proves to be an extension of the Aruchara well. We maintain our \$3.00 target price and our Buy rating.

| Istanbul-1                             |          |                 |          |              |  |  |  |
|--|----------|-----------------|----------|--------------|--|--|--|
| BUY (unch)                             |          | \$3.00 (        | (unch)   |              |  |  |  |
| Recent price                           |          |                 |          | \$1.30       |  |  |  |
| 12-month Target Price                  |          |                 |          | \$3.00       |  |  |  |
| Potential Return                       |          |                 |          | 131%         |  |  |  |
| 52 Week Price Range                    |          | \$0.20 - \$1.88 |          |              |  |  |  |
| FYE                                    |          |                 |          | Dec 31       |  |  |  |
| Assumptions                            | 2019A    | 2020E           | 2021E    | 2022E        |  |  |  |
| Brent (US\$/bbl)                       | \$64.45  | \$43.04         | \$57.26  | \$70.00      |  |  |  |
| HHUB (US\$/mcf)                        | \$2.55   | \$2.13          | \$2.78   | \$2.82       |  |  |  |
| US\$/CDN\$                             | \$0.75   | \$0.75          | \$0.78   | \$0.79       |  |  |  |
| Production                             |          |                 |          |              |  |  |  |
| Crude oil & Liquids (bbl/d)            | 31       | -               | -        | -            |  |  |  |
| <ul><li>Natural Gas (mmcf/d)</li></ul> | -        | -               | 12.1     | 61.5         |  |  |  |
| Total Production (boe/d)               | 31       | -               | 2,016    | 10,244       |  |  |  |
| Financial (US\$MM, exce                |          | -               |          |              |  |  |  |
| FFO                                    | (\$3.9)  | (\$1.6)         | \$7.1    | \$52.7       |  |  |  |
| CAPEX                                  | \$1.4    | \$2.2           | \$33.0   | \$60.0       |  |  |  |
| YENet Debt                             | \$0.7    | (\$4.1)         | \$12.2   | \$16.8       |  |  |  |
| Net Debt/CF                            | -0.2x    | 2.6x            | 1.7x     | 0.3x         |  |  |  |
| FFOPS - Fully Diluted                  | (\$0.32) | (\$0.03)        | \$0.07   | \$0.46       |  |  |  |
| EPS - Fully Diluted                    | \$0.09   | (\$0.11)        | (\$0.01) | \$0.11       |  |  |  |
| P/CF                                   | Valuat   | ion             | 18.7x    | 2.8x         |  |  |  |
| EV/DACF                                |          |                 | 13.6x    | 2.0x<br>2.4x |  |  |  |
| EV/BOEPD                               |          |                 | \$73,984 | \$15,012     |  |  |  |
| LV/BOLI D                              | Stock D  | ata             | ψ/ 0,704 | ψ10,012      |  |  |  |
| Shares Outstanding, Basic              |          |                 |          | 105.4        |  |  |  |
| Shares Outstanding, Diluted (MM) 136.9 |          |                 |          |              |  |  |  |
| Insider Holdings, Basic                |          |                 |          | 36%          |  |  |  |
| Market Capitalization (MM              | )        |                 |          | \$137.0      |  |  |  |

About the Company
NG Energy is engaged in natural gas acquisition, exploration and
production in Colombia. Head office is in Bogota, Colombia.

Enterprise value (MM)

\$122.3





**Exhibit 1: Forecast Revisions** 

|                             |             | 2021E       |             |             | 2022E       |           |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|-----------|
|                             | Previous    | New         | % chg       | Previous    | New         | % chg     |
| Liquids (bbl/d)             | 0           | 0           | 0%          | 0           | 0           | 0%        |
| Natural gas (mmcf/d)        | <u>17.1</u> | <u>12.1</u> | <u>-29%</u> | <u>61.5</u> | <u>61.5</u> | <u>0%</u> |
| Total (boe/d)               | 2,853       | 2,016       | -29%        | 10,244      | 10,244      | 0%        |
| % Liquids                   | 0%          | 0%          | 0%          | 0%          | 0%          | 0%        |
| boe/d per mm shares         | 28          | 20          | -29%        | 89          | 89          | 0%        |
| Revenue (US\$)              | 31.2        | 22.1        | -29%        | 117.8       | 117.8       | 0%        |
| FFO (US\$)                  | 11.6        | 7.1         | -39%        | 52.7        | 52.7        | 0%        |
| Net income (US\$)           | 0.4         | -0.9        | -342%       | 12.2        | 12.2        | 0%        |
| Capital expenditures (US\$) | 33.0        | 33.0        | 0%          | 60.0        | 60.0        | 0%        |
| Net debt (US\$)             | 7.6         | 12.2        | 60%         | 12.2        | 16.8        | 37%       |
| Diluted FFOPS               | \$0.11      | \$0.07      | -39%        | \$0.46      | \$0.46      | 0%        |
| Diluted EPS                 | \$0.00      | (\$0.01)    | n.m.        | \$0.11      | \$0.11      | 0%        |
| Revenue per boe             | \$30.00     | \$30.00     | 0%          | \$31.50     | \$31.50     | 0%        |
| Cash costs per boe          | \$13.95     | \$15.45     | 11%         | \$12.32     | \$12.32     | 0%        |
| Operating netback per boe   | \$16.20     | \$16.20     | 0%          | \$17.46     | \$17.46     | 0%        |
| FFO per boe                 | \$11.14     | \$9.59      | -14%        | \$14.11     | \$14.11     | 0%        |
| Earnings per boe            | \$0.37      | (\$1.25)    | n.m.        | \$3.26      | \$3.26      | 0%        |

Source: Company reports, Beacon Securities Limited

Exhibit 2: Istanbul-1 Flare Stack



Source; Company Reports



## **Operating & Financial Summary**

| NG ENERGY INTER                         | NATION     | AL CORF  | ٠.          |             | Recommendation:          | BUY               | Targ    | et price:       | \$3.00          |
|---|------------|----------|-------------|-------------|--------------------------|-------------------|---------|-----------------|-----------------|
| SHARE INFORMATION                       |            |          |             |             | VALUATION                | 2019A             | 2020E   | 2021E           | 2022E           |
| Price                                   |            |          |             | \$1.30      | EV/DACF                  |                   |         | 13.6x           | 2.4x            |
| Shares O/S – basic (mm)                 |            |          |             | 105.4       | P/CF (diluted)           |                   |         | 18.7x           | 2.8x            |
| Shares O/S – float (mm)                 |            |          |             | 56.6        | P/E                      |                   |         | neg             | 12.3x           |
| Shares O/S – f.d. (mm)                  |            |          |             | 136.9       | EV/production (\$/boe/d) |                   |         | \$75,685        | \$16,969        |
| Market cap (C\$mm)                      |            |          |             | \$137       |                          |                   |         |                 |                 |
| Enterprise value (C\$mm)                |            |          |             | \$122       | Price/ PDP NAV           | n.a.              |         |                 |                 |
| 52-week range                           |            |          | \$1.        | 88 - \$0.20 | Price/ 1P NAV            | n.a.              |         |                 |                 |
| Total projected return                  |            |          |             | 131%        | Price/ 2P NAV            | n.a.              |         |                 |                 |
| COMMODITY PRICES                        | 2019A      | 2020E    | 2021E       | 2022E       | NETBACKS (US\$/boe)      | 2019A             | 2020E   | 2021E           | 2022E           |
| Brent (US\$/bbl)                        | \$64.45    | \$43.04  | \$57.26     | \$70.00     | Revenue (incl. hedging)  | \$116.41          | -       | \$30.00         | \$31.50         |
| HHUB (US\$/mcf)                         | \$2.55     | \$2.13   | \$2.78      | \$2.82      | Royalties                | (\$8.99)          | -       | (\$4.80)        | (\$5.04)        |
| Fx (C\$/US\$)                           | \$0.75     | \$0.75   | \$0.78      | \$0.79      | Operating & Trans        | (\$33.81)         | =       | <u>(\$9.00)</u> | <u>(\$9.00)</u> |
|   |            |          |             |             | Operating Netback        | \$73.60           | -       | \$16.20         | \$17.46         |
| PRODUCTION                              | 2019A      | 2020E    | 2021E       | 2022E       | G&A                      | (\$353.37)        | -       | (\$3.26)        | (\$0.80)        |
| Oil & Liquids (bbl/d)                   | 31         | 0        | 0           | 0           | Interest                 | (\$6.27)          | -       | (\$3.06)        | (\$1.20)        |
| Natural Gas (mmcf/d)                    | 0.0        | 0.0      | <u>12.1</u> | 61.5        | Other                    | (\$39.29 <u>)</u> | =       | (\$0.13)        | (\$1.32)        |
| boe/d (6:1)                             | 31         | 0        | 2,016       | 10,244      | Cash Flow Netback        | (\$325.32)        |         | \$9.75          | \$14.14         |
| % Liquids                               | 0%         | n.a.     | 100%        | 100%        | DD&A                     | (\$45.18)         | -       | (\$10.00)       | (\$10.00)       |
|   |            | 1000     |             | 10.00       | Stock based compensation | \$8.80            | -       | (\$0.27)        | (\$0.05)        |
| Production Growth                       | 000        | -100%    | n.a.        | 408%        | Other non-cash           | \$465.42          | -       | (\$0.54)        | (\$0.11)        |
| Prod Growth Per Share                   | -88%       | -100%    | n.a.        | 357%        | Deferred tax             | <u>\$0.00</u>     | Ξ       | (\$0.02)        | (\$0.68)        |
| FINANCIAL (USS )                        | 20101      |          |             | *****       | Earnings Netback         | \$93.13           | -       | (\$1.25)        | \$3.26          |
| FINANCIAL (US\$mm)                      | 2019A      | 2020E    | 2021E       | 2022E       | PECED\/FC /              | ****              |         |                 |                 |
| Revenue                                 | 1.3        | 0.5      | 22.1        | 117.8       | RESERVES (mmboe)         | 2018A             | 2019A   | 2020E           | _               |
| Royalties                               | (0.1)      | (0.0)    | (3.5)       | (18.8)      | PDP                      | -                 | -       | -               |                 |
| Operating & Trans                       | (0.4)      | (0.1)    | (6.6)       | (33.7)      | Proved (1P)              | -                 | -       | 2.0             |                 |
| G&A                                     | (4.0)      | (2.1)    | (2.4)       | (3.0)       | Proved + Probable (2P)   | -                 | -       | 4.3             |                 |
| EBITDA                                  | (3.2)      | (1.8)    | 9.5         | 62.3        |                          |                   |         |                 |                 |
| Interest                                | (0.1)      | (0.5)    | (2.3)       | (4.5)       | PDP NAV BT (US\$/Share)  | -                 | -       | \$0.08          |                 |
| DD&A                                    | (0.5)      | (0.3)    | (7.4)       | (37.4)      | 1P NAV BT (US\$/Share)   | -                 | -       | \$0.20          |                 |
| Taxes                                   | 0.0        | 0.0      | (0.1)       | (7.5)       | 2P NAV BT (US\$/Share)   | -                 | -       | \$0.53          |                 |
| Other                                   | <u>4.9</u> | (2.6)    | (0.6)       | (0.6)       |                          |                   |         |                 |                 |
| Net Income                              | \$1.1      | (\$5.3)  | (\$0.9)     | \$12.2      | CAPITAL EFFICIENCIES     | 2018A             | 2019A   | 2020E           | 3-yr WAvg       |
|   |            |          |             |             | PDP FD&A (US\$/boe)      | -                 | -       | n.a.            | \$1,486.99      |
| FFO (mm)                                | (\$3.9)    | (\$1.6)  | \$7.1       | \$52.7      | PDP Op. Recycle Ratio    | -                 | -       | n.a.            | 0.0x            |
| FFOPS (basic)                           | (\$0.32)   | (\$0.03) | \$0.07      | \$0.46      | PDP CF Recycle Ratio     | -                 | -       | n.a.            | 0.0x            |
| FFOPS (diluted)                         | (\$0.32)   | (\$0.03) | \$0.07      | \$0.46      |                          |                   |         |                 |                 |
|   |            |          |             |             | 2P FD&A (US\$/boe)       | -                 | -       | \$0.91          | \$7.18          |
| EPS Fully Diluted                       | \$0.09     | (\$0.11) | (\$0.01)    | \$0.11      | 2P Op. Recycle Ratio     | -                 | -       | n.a.            | 2.8x            |
|   |            |          |             |             | 2P CF Recycle Ratio      | -                 | -       | n.a.            | -0.9x           |
| Net Debt                                | \$0.7      | (\$4.1)  | \$12.2      | \$16.8      |                          |                   |         |                 |                 |
| D/CF - trailing                         | NA         | NA       | 1.7x        | 0.3x        | 2021 QUARTERLY FORECASTS | Q1E               | Q2E     | Q3E             | Q4E             |
| D/CF - forward                          | NA         | NA       | 0.2x        |             | Liquids (bbl/d)          | 0                 | 0       | 0               | 0               |
| Debt capacity (mm)                      |            |          |             |             | Natural Gas (mmcf/d)     | 0.0               | 0.0     | 15.0            | 33.0            |
| . , , ,                                 |            |          |             |             | Total (boe/d)            | 0                 | 0       | 2,500           | 5,500           |
| CAPITAL PROGRAM                         | 2019A      | 2020E    | 2021E       | 2022E       |                          | -                 | -       | -,0             | -/              |
| Total Capex (US\$mm)                    | \$1        | \$2      | \$33        | \$60        | EBITDA (US\$MM)          | -\$0.6            | -\$0.6  | \$3.1           | \$7.6           |
| % of cash flow                          | -37%       | -133%    | 468%        | 114%        | FD FFO                   | -\$0.01           | -\$0.01 | \$0.02          | \$0.06          |
| , | 5, 70      | .0070    | .00/0       | . 1 - 7,0   | FD EPS                   | -\$0.01           | -\$0.01 | \$0.00          | \$0.01          |
|   |            |          |             |             | 1 1563                   | -ψυ.υ ι           | -ψυ.υ ι | ψυ.υυ           | φυ.υ ι          |

Source: Company reports, Beacon Securities Limited



## **Risks**

- Commodity Price Fluctuations The company has direct exposure to Colombian natural gas prices. Downward movements in this commodity can adversely affect the financial performance of the company. To offset this risk, the company may enter into derivative risk management contracts to manage its exposure to commodity price fluctuations.
- Financing Exploring and developing for hydrocarbons may require a
  combination of debt and equity capital. We do not forecast additional equity;
  however, our models incorporate fluctuations in net debt. There is no certainty
  that the company can raise equity capital or that its bank lines will remain static
  or increase.
- Foreign exchange & Interest Rates Any movement in either of these rates has the potential to adversely affect the company's financial performance.
- Cost Overruns Unexpected drilling, completion and/or operational cost overruns can mitigate the operational and financial performance of the company.
- Country risk A change in government may lead to policies or laws that are detrimental to the industry or company, which may impact results. As Colombia is a democratically-elected government that ranks within the top-100 on the 2019 Corruption Perceptions Index, this risk is muted.
- **Weather and Seasonal Factors** Extreme weather conditions may influence results.
- Change in Fiscal Regime A change in the royalty or tax rates as they relate to oil and gas production may adversely affect cash flows.
- Well Performance The company may have a higher than normal amount of risk associated with its wells or plays due to the early-stage nature of its asset base. Lower production volumes, higher decline rates and/or dry holes can adversely affect the results of the company, particularly from a potential negative reserve revision perspective. Past performance may not be indicative of future execution.



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|--|
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| As at April 30th, 2021 | #Stocks | Distribution |                 |
|------------------------|---------|--------------|-----------------|
| BUY                    | 67      | 76.1%        | BUY             |
| Speculative Buy        | 19      | 21.6%        | Speculative Buy |
| Hold                   | 1       | 1.1%         | Hold            |
| Sell                   | 0       | 0.0%         | Sell            |
| Under Review           | 1       | 1.1%         | Under Review    |
| Tender                 | 0       | 0.0%         | Tender          |
| Total                  | 88      | 100%         |                 |
|                        |         |              | Tender          |

Total 12-month return expected to be > 15%Potential 12-month return is high (>15%) but given elevated risk, investment could result in a material loss Total 12-month return is expected to be between 0% and 15% Total 12-month return is expected to be negative

Clients are advised to tender their shares to a takeover bid or similar offer

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