

## **TD SECURITIES INC. - CANADA**

September 5, 2024

■ Energy Producers

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## **WEEKLY REPORT**

## THE CRUDE FACTS

### THE TD COWEN INSIGHT

Weekly Oil Charts

In the following charts, we summarize the key oil data-points for the global crude oil supply/demand outlook. We highlight the following weekly trends:

- 1) WTI dips below US\$70/bbl to kick-off September, hitting a YTD low: WTI spot is sitting at ~US\$69/bbl, now down 2% YTD, while Brent is trading at ~US\$72.50/bbl, similarly down 2% YTD. In our view, persistent demand weakness concerns through Q3/24 and uncertainty over OPEC+'s next move have weighed on spot prices, with reports that Libyan barrels would soon be returned to market putting additional pressure on prices this week.
- 2) OPEC+ delays planned October output hike for two months: Given current macro conditions (persistent demand weakness concerns, Libya barrels set to return to market), this was not entirely surprising, in our view. Note, OPEC+ had planned to add 180mbbl/d of production back to the market in October as part of its plan to return 2.2mmbbl/d of curtailments that were in place through Q3/24. We expect OPEC+ to continue to take a proactive stance in managing supply and wouldn't be surprised to see output hikes delayed further should global demand remain challenged.
- **3) Regional U.S. refining cracks hit YTD lows as refinery utilization continues to trend higher:** On average, regional U.S. 321 refining margins sit at US\$14.40/bbl, 32% below the five-year-average and 57% below year-ago levels. In our view, continued strong refinery utilization (93%; +4% vs. norms) and below average gasoline demand (-3% vs.norms) is weighing on margins.

Figure 1. Weekly Summary

e Oil Pricing (US\$/bbl)	Last	Δ 1Μ	Δ1Υ
Brent - International	\$75.09	-9%	-8%
WTI	\$69.20	-10%	-6%
Ed. Light	\$68.16	-8%	6%
LLS	\$71.10	-9%	-8%
WCS	\$54.33	-11%	2%
Urals	\$63.09	10%	9%
esource Play Production (mmbbl/d)	Last	Δ1Μ	Δ1Υ
Total US	13.3	-1%	4%
Lower 48	12.9	-1%	4%
Eagle Ford	1.2	-1%	1%
Permian	6.8	0%	5%
Bakken	1.3	-1%	2%
Niobrara	0.7	-1%	3%
rude Inventories (mmbbl)	Last	Δ1Υ	Δ5 Yr A
US Crude	418	0%	-5%
US Gasoline	219	2%	-2%
US Distillate	123	3%	-10%
Total US Crude Oil Complex	760	1%	-5%
rude Oil Demand (mmbbl/d)	Last	Δ1Υ	Δ5YrA
US Total Refined Product Demand	20.5	2%	1%
US Gasoline Demand	8.9	-4%	-3%
US Distillate Demand	4.0	3%	0%
US Jet Fuel Demand	1.8	9%	15%
ning Crack Spreads (US\$/bbl) & Utilization	Last	Δ1Υ	Δ5Yr A
US Mid-continent 3-2-1 Crack Spread	\$15.36	-60%	-35%
US Gulf Coast 3-2-1 Crack Spread	\$12.37	-62%	-40%
US NYH 3-2-1 Crack Spread	\$19.44	-40%	-10%
Refinery Utilization	93%	0%	4%
ce: Bloomberg, TD Cowen			

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Figure 2 - United States Oil and Oil Product Inventories

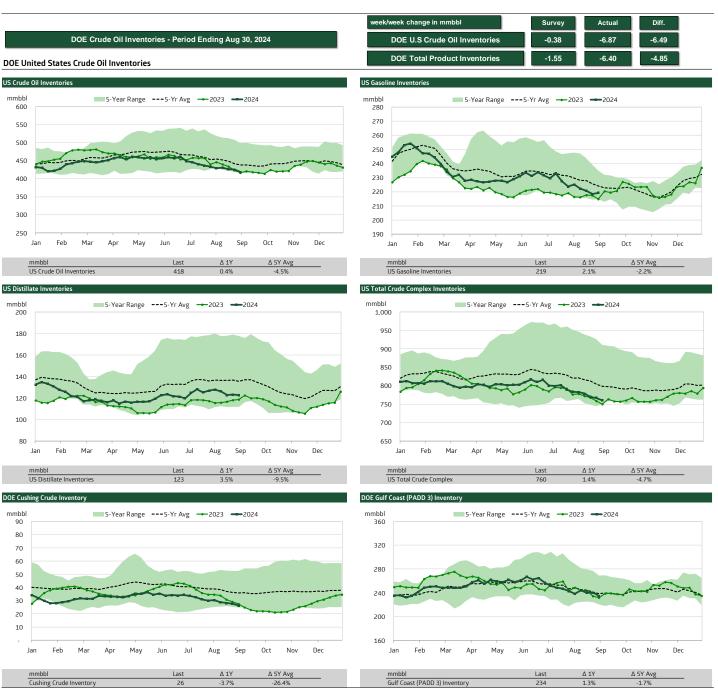
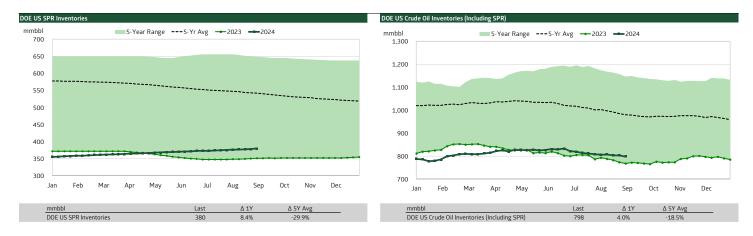
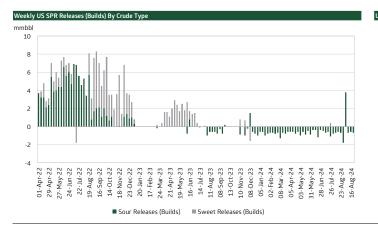


Figure 3 - United States Oil and Oil Product Inventories Cont'd (SPR Inventories and Releases)





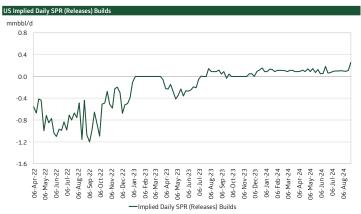
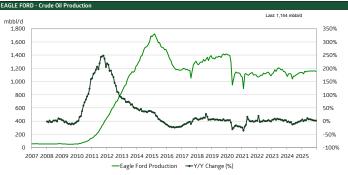
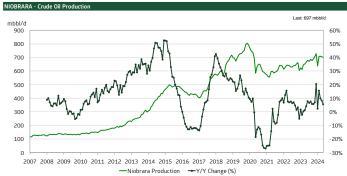


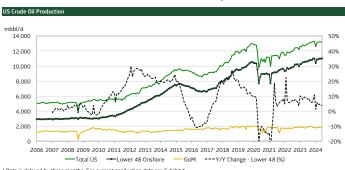
Figure 4 - Key Drivers of North American Supply Growth

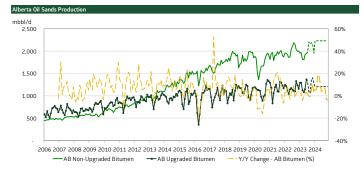


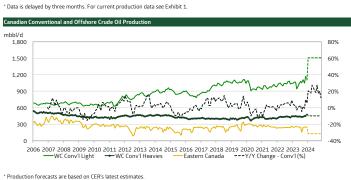












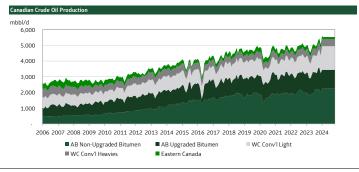


Figure 5 - United States Oil and Oil Product Demand

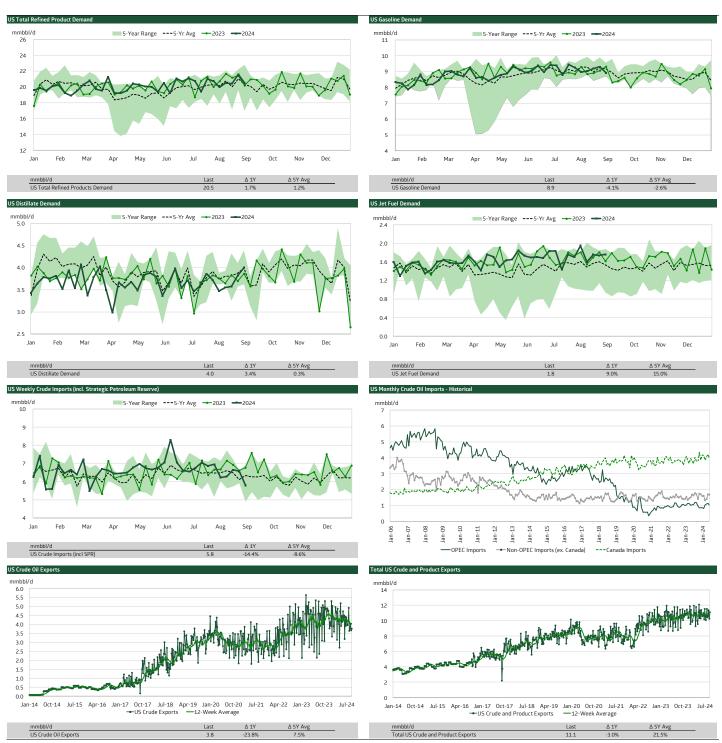


Figure 6 - International Oil and Oil Product Demand

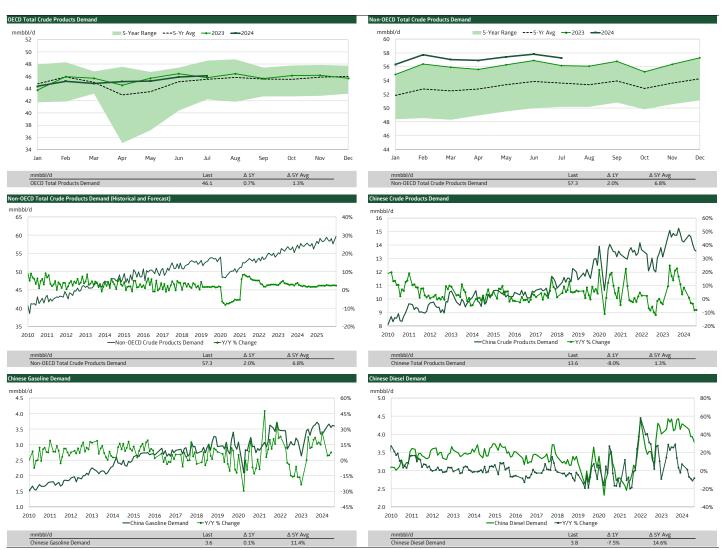
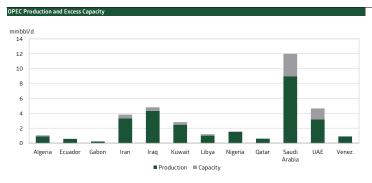
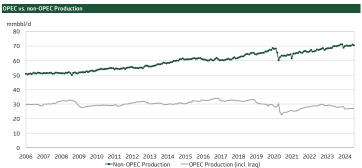
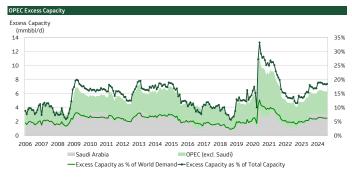


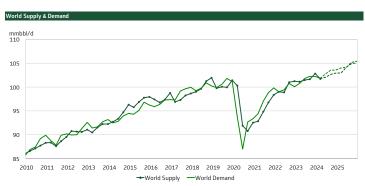
Figure 7 - Global Supply Outlook











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Country (mbbl/d)	Aug-22	Aug-23	Jun-24	Jul-24	Aug-24	Δ Υ/Υ	Δ Μ/Μ	Est. Capacity	Capacity Utilization
Saudi Arabia	10,930	8,980	8,990	9,000	8,990	0.1%	-0.1%	12,000	75%
Iraq	4,430	4,260	4,250	4,320	4,320	1.4%	0.0%	4,800	90%
Iran	2,520	3,100	3,310	3,300	3,300	6.5%	0.0%	3,830	86%
UAE	3,350	3,120	3,170	3,170	3,170	1.6%	0.0%	4,650	68%
Kuwait	2,810	2,560	2,440	2,450	2,470	-3.5%	0.8%	2,820	88%
Nigeria	1,130	1,340	1,430	1,430	1,480	10.4%	3.5%	1,600	93%
Libya	1,080	1,140	1,160	1,150	1,000	-12.3%	-13.0%	1,200	83%
Venezuela	640	800	890	890	900	12.5%	1.1%	890	101%
Algeria	1,030	940	900	900	890	-5.3%	-1.1%	1,060	84%
Republic of The Congo *	270	240	250	240	250	4.2%	4.2%	250	100%
Gabon	200	220	210	220	220	0.0%	0.0%	220	100%
Equatorial Guinea *	100	90	50	60	70	-22.2%	16.7%	70	100%
OPEC 12 <sup>(1)</sup>	28,490	26,790	27,050	27,130	27,060	1.0%	-0.3%	33,390	81%

Country/Region (mbbl/d)	Jul-22	Jul-23	May-24	Jun-24	Jul-24	ΔY/Y	ΔM/M
United States	20,570	21,990	22,730	22,280	22,600	2.8%	1.4%
Russia	11,000	10,620	10,410	10,280	10,280	-3.2%	0.0%
Canada	5,730	5,840	5,810	5,920	6,140	5.1%	3.7%
China	5,060	5,160	5,370	5,350	5,280	2.3%	-1.3%
Brazil	4,170	4,790	4,470	4,710	4,820	0.6%	2.3%
Other Asia & Oceania	3,770	3,980	4,050	4,090	4,070	2.3%	-0.5%
Middle East *	3,330	3,180	3,110	3,110	3,120	-1.9%	0.3%
Other S. America	2,380	2,430	2,510	2,460	2,470	1.6%	0.4%
Africa	2,670	2,700	2,460	2,510	2,460	-8.9%	-2.0%
Norway	1,880	2,070	1,950	1,990	2,110	1.9%	6.0%
Mexico	1,900	2,090	2,000	2,010	1,990	-4.8%	-1.0%
Kazakhstan	1,770	1,860	1,840	1,910	1,920	3.2%	0.5%
Other Europe	1,110	1,100	1,100	1,110	1,130	2.7%	1.8%
Other Eurasia	1,020	990	980	1,000	1,010	2.0%	1.0%
United Kingdom	940	810	780	890	850	4.9%	-4.5%
Guyana	280	390	650	610	610	56.4%	0.0%
Non-OPEC	67.580	70,000	70,220	70,230	70,860	1.2%	0.9%

Equatorial Guinea and Republic of The Congo joined OPEC during 2017 and 2018.

Figure 8 - Pricing for Domestic and Global Benchmarks

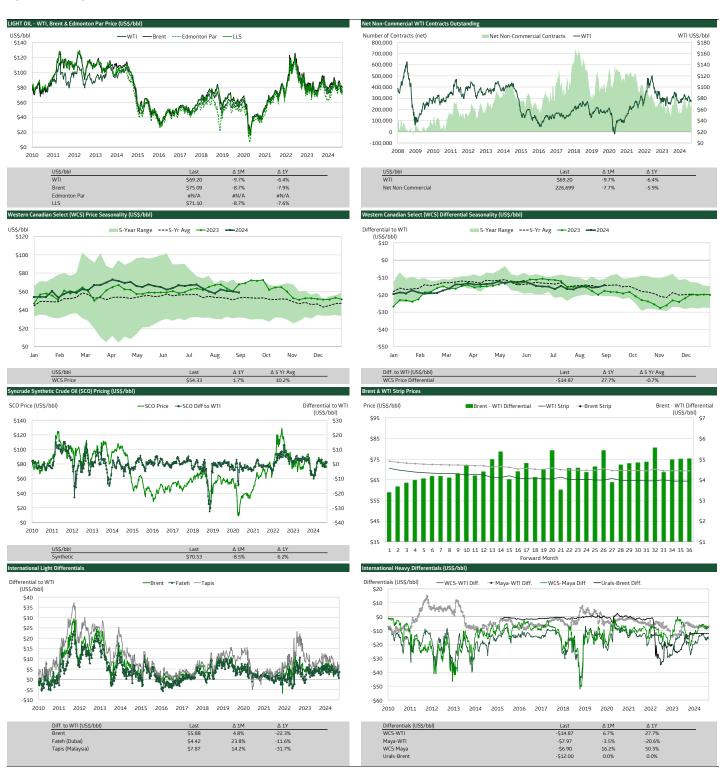


Figure 9 - Refinery Profitability and Utilization

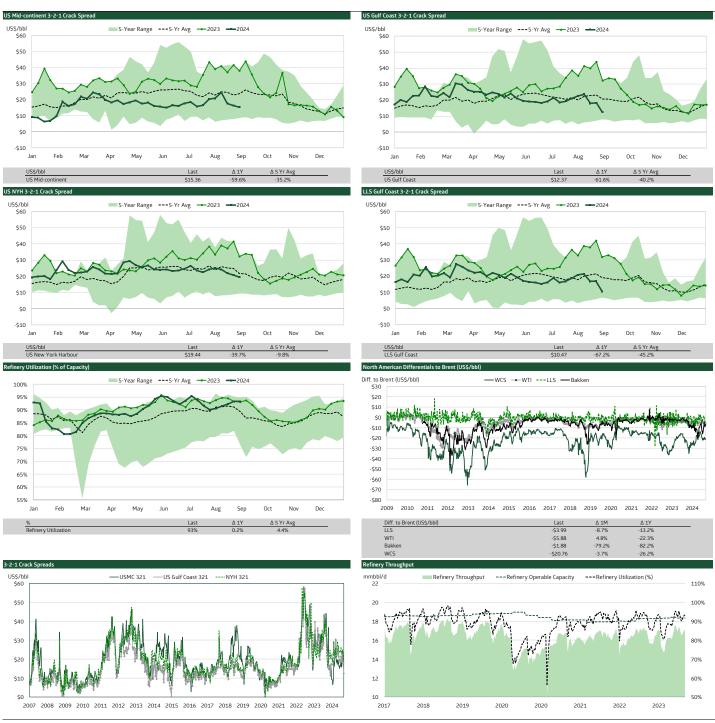


Figure 10 - Refinery Profitability and Utilization - Canada

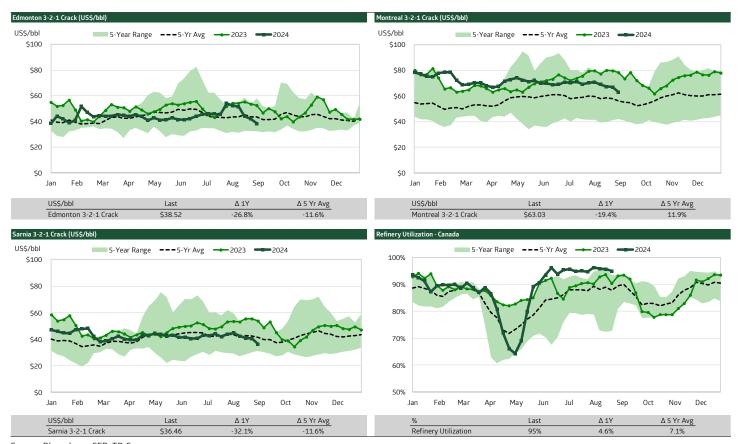
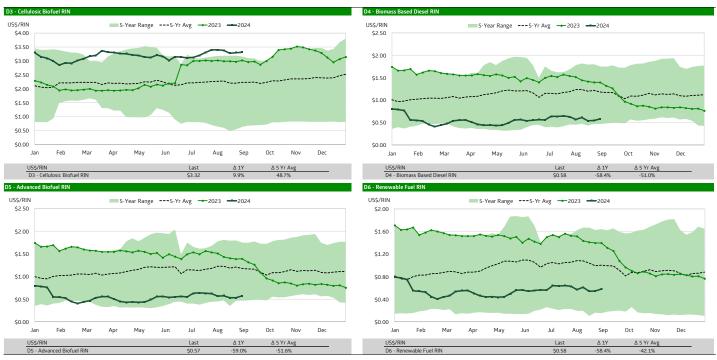
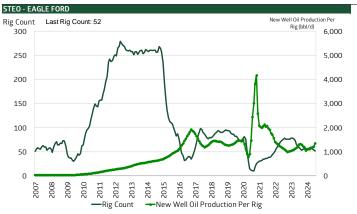


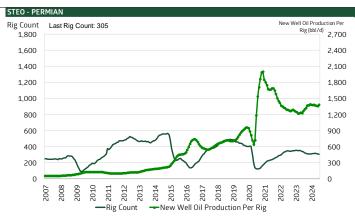
Figure 11 - U.S. Renewable Identification Numbers (RINs) Trading Prices

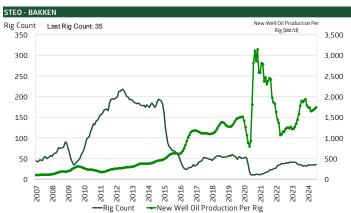


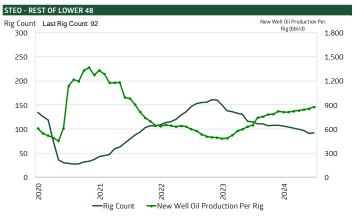
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Figure 12 - U.S. and International Rig Counts & Rig Productivity for Select U.S. Oil Plays









NORTH AMERICA ROTAL	RY RIG COUNT				
	9/1/2023	8/23/2024	8/30/2024	ΔW/W	Δ Υ/Υ
U.S.					
U.S. Land	611	566	563	-1%	-8%
U.S. Inland Waters	3	0	1	n/a	-67%
U.S. Offshore	17	19	19	0%	12%
Total U.S.	631	585	583	0%	-8%
U.S. Oil	512	483	483	0%	-6%
U.S. Gas	114	97	95	-2%	-17%
U.S. Misc.	5	5	5	0%	0%
Canada					
Canada Oil	115	153	153	0%	33%
Canada Gas	72	66	67	2%	-7%
Total Canada	187	219	220	0%	18%
Total North America	818	804	803	0%	-2%

	7/31/2023	6/30/2024	7/31/2024	ΔM/M	ΔY/Y
Latin America	177	161	154	-4%	-13%
Oil	160	150	142	-5%	-11%
Gas	17	16	15	-6%	-12%
Europe	124	119	118	-1%	-5%
Oil	57	51	58	14%	2%
Gas	58	59	57	-3%	-2%
Africa	102	105	108	3%	6%
Oil	85	96	90	-6%	6%
Gas	8	9	9	0%	13%
Middle East	334	342	345	1%	3%
Oil	260	267	259	-3%	0%
Gas	70	69	77	12%	10%
Asia	224	230	209	-9%	-7%
Oil	160	178	172	-3%	8%
Gas	45	42	39	-7%	-13%
Total International	961	957	934	-2%	-3%

<sup>\*</sup>Charts are now based on STEO data (was previously based on DPR data) and the Rest of Lower 48 includes Anadarko and Niobrara

## **VALUATION METHODOLOGY AND RISKS**

## Valuation Methodology

**Energy Producers:** 

Our target prices for the Canadian Integrateds, E&Ps and Energy Royalties are derived through a combination of: i) a multiple (based on historical trading ranges) applied to forward Debt Adjusted Cash Flow (DACF), and ii) a DCF-based Net Asset Value estimate (NAV).

### **Investment Risks**

**Energy Producers:** 

Risks include: the loss of key employees, disappointing drilling results, volatile commodity prices, operating cost increases, capital cost overruns, product supply and demand, unplanned third-party infrastructure outages, financing/access to capital, government regulations, legislation, royalties, taxes, exchange rates, interest rates and environment and weather concerns.

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## **ADDENDUM**

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- Buy (1): The stock is expected to achieve total return of +15% or more over the next 12 months
- Hold (2): The stock is expected to achieve a total return that falls between -10% to +15% over the next 12 months
- Sell (3): The stock is expected to achieve a total return of -10% or below over the next 12 months
- Suspended (4): Due to evolving circumstances and potential conflicts of interest, we can no longer generate what we consider a defensible rating at the current time

Assumption: The expected total return calculation includes annual return and forecasted dividend yield

## Cowen and Company, LLC Equity Research Rating Definitions applicable from 6:00PM ET March 22, 2024

- Buy (1): The stock is expected to achieve total return of +15% or more over the next 12 months
- $\textbf{Hold (2):} \ \text{The stock is expected to achieve a total return that falls between -10\% to +15\% over the next 12 months$
- Sell (3): The stock is expected to achieve a total return of -10% or below over the next 12 months
- Suspended (4): Due to evolving circumstances and potential conflicts of interest, we can no longer generate what we consider a defensible rating at the current time

Assumption: The expected total return calculation includes annual return and forecasted dividend yield

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**Underperform (3):** Stock is expected to achieve a total negative return of at least 10% over the next 12 months

Assumption: The expected total return calculation includes anticipated dividend yield

#### TD Securities, Inc. Equity Research Rating Definitions applicable from 6:00PM ET March 22, 2024

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- Hold (2): The stock is expected to achieve a total return that falls between -10% to +15% over the next 12 months

Sell (3): The stock is expected to achieve a total return of -10% or below over the next 12 months

Suspended (4): Due to evolving circumstances and potential conflict of interest, we can no longer generate what we consider a defensible rating at the current time.

Assumption: The expected total return calculation includes annual return and forecasted dividend yield

## TD Securities, Inc. Equity Research Rating Definitions applicable until 5:59PM ET March 22, 2024

Action List Buy: The stock's total return is expected to exceed a minimum of 15% (with higher thresholds for less liquid, more risky securities) over the next 12 months and it is a top pick in the Analyst's sector.

Buy: The stock's total return is expected to exceed a minimum of 10% (with higher thresholds for less liquid, more risky securities) over the next 12 months.

**Speculative Buy:** The stock's total return is expected to exceed a minimum of 30% over the next 12 months (with higher thresholds for less liquid securities); however, there is material event risk associated with the investment that could result in a significant loss.

Hold: The stock's total return is expected to be between 0% and 10%, (with higher thresholds for less liquid, more risky securities) over the next 12 months.

**Tender:** Investors are advised to tender their shares to a specific offer for the company's securities or to support a proposed combination reflecting our view that a superior offer is not forthcoming.

Reduce: The stock's total return is expected to be negative over the next 12 months.

Suspended: Due to evolving circumstances, we can no longer generate what we consider a defensible target price and rating at the current time.

Under Review: Our rating is under review pending additional information and/or analysis. The prior rating should not be relied on.

Not Rated: We do not currently produce a recommendation and a target price on this security.

## **TD Cowen Equity Research Rating Distribution**

Distribution of Ratings/Investment Banking Services (IB) as of 06/30/24							
Rating	Count	Ratings Distribution	Count	IB Services/Past 12 Months			
Buy	833	67.34%	284	34.09%			
Hold	395	31.93%	89	22.53%			
Sell	9	0.73%	1	11.11%			

TD Cowen Equity Research Rating Distribution Table does not include any subject company for which the equity research rating is currently suspended.

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Menno Hulshof is a managing director and senior research analyst covering the Canadian energy sector. He first joined TD Cowen in 2003.



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Aaron Bilkoski is a Calgary-based senior analyst covering Canadian E&Ps and North American energy royalties. He joined TD Cowen in 2009.



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Jenna Weir is an associate covering the Canadian energy sector. She joined TD Cowen in 2022 and is a CFA charterholder.



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