

# **TD SECURITIES INC. - CANADA**

January 27, 2025

- Energy Producers
- Energy Producers Seniors & Integrateds

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# **SECTOR NOTE**

# SIFTING THROUGH THE SANDS - IN SITU MONTHLY PERFORMANCE TRACKER

#### THE TD COWEN INSIGHT

In the following charts, we summarize the performance of the major in situ oil sands projects (defined as SAGD and CSS projects with nameplate capacity >10mbbl/d). We highlight the following operational trends for December.

- **1) December in situ prod'n was up 1% m/m:** In situ accounted for 51% of total oil sands prod'n of 3.5mmbbl/d and 32% of total Canadian oil prod'n (including East Coast offshore). Including mining projects, oil sands prod'n accounted for 62% of total Canadian oil prod'n. The WCS Hardisty heavy differential is currently ~US\$14/bbl.
- 2) Canadian Natural Resources (CNQ-T): Combined thermal prod'n averaged 286mbbl/d (utilization up 5% m/m to 81%). Early results from solvent SAGD deployed on eight Kirby North wells points to a ~30% SOR reduction (vs. 40-50% target) with solvent recovery of >85%; this is a level that supports commercialization, in our view. See our notes: Q3/24 (earnings release and conference call) and 2025 Budget.
- **3) Foster Creek, Christina Lake, and Sunrise (CVE-T)**: FC averaged 195mbbl/d (utilization down 2% m/m to 108%), while CL averaged 244mbbl/d (utilization down 4% m/m to 94%). Sunrise averaged 53mbbl/d (utilization up 1% m/m to 89%). CVE has several in-flight thermal growth projects that combined are expected to add 80mbbl/d of capacity through 2027/2028, with initial volumes in H2/25. See our notes: Q3/24 (earnings release and conference call) and 2025 Budget.
- **4) Cold Lake (IMO-T):** Cold Lake prod'n averaged 162mbbl/d (utilization down 1% m/m to 90%). Grand Rapids Phase 1 prod'n averaged an impressive 27mbbl/d in Dec. (vs. 15mbbl/d capacity). This is the industry's first commercial SA-SAGD project and is expected to reduce project GHGi by 40% vs. traditional CSS, and unit opex by ~US\$1/bbl. We expect Cold Lake digital twins to drive further efficiencies. Future Grand Rapids phases could be sanctioned once Leming is online (late-2025), supporting mid-term Cold Lake prod'n of 165+mbbl/d. Its opex target has been re-rated to an impressive US\$13/bbl. See our notes: Q3/24 (earnings release and conference call) and 2025 Budget.
- **5) Firebag and MacKay River (SU-T):** Firebag prod'n averaged 253mbbl/d (utilization up 3% m/m to 117%), achieving record quarterly and annual prod'n of 250mbbl/d and 234mbbl/d, respectively. MacKay River prod'n averaged 36mbbl/d (utilization down 1% m/m to 93%). Should SU elect to develop select new capacity towards 2030, we expect in situ opportunities to attract the lion's share of new development capital. See our notes: Q3/24 (earnings release, and conference call), Meeting Takeaways and 2025 Budget.
- **6) Leismer and Hangingstone (ATH-T):** Leismer prod'n averaged 26mbbl/d (utilization up 1% m/m to 94%) while Hangingstone averaged 7mbbl/d (utilization down 2% m/m at 74%). See our notes: Q3/24 (earnings release) and 2025 Budget.
- 7) Christina Lake (MEG-T): CL prod'n averaged 104mbbl/d (utilization up 8% m/m to 95%). MEG also sanctioned FEP, which increases capacity by 25mbbl/d, to 135mbbl/d, by late-2027 for \$440mm (\$17,600/bbl/d, increasing to ~\$25,000/bbl/d after factoring in well capital required to fill the plant). See our notes: Q3/24 (earnings release and conference call) and 2025 Budget (budget release, conference call, investor questions).
- **8)** Lindbergh, Orion, and Tucker (SCR-T): Lindbergh prod'n averaged 19mbbl/d (utilization down 5% m/m to 96%), Orion averaged 20mbbl/d (utilization down 4% m/m to 80%), and Tucker averaged 21mbbl/d (utilization up 6% m/m/ to 71%). See our notes: Q3/24 (earnings release) and Investor Day.

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Please see pages 24 to 28 of this report for important disclosures.

CVE Projects IMO Projects

Figure 1 - Monthly Change in In Situ Production By Tracked Project (mbbl/d) 60 0.3 0.3 0.5 1.9 (0.9) (1.0) (1.1) (1.5) (1.7) (2.2) (0.0) (0.2) (0.2) (0.5) (0.5) m/m Production Change (mbbl/d) 2.6 (8.0)5.5 9.1 (3.7) 11.2 20 18.5 0 CNQ - Primrose/Wolf Lake COP - Surmont MEG - Christina Lake SU - Firebag IPCO - Onion Lake CVE - Sunrise CLC - Great Divide CVE - Lloyd Thermals ATH - Hangingstone CNQ - Kirby South SCR - Edam/Meota CNOOC - Long Lake SCR - Orion GFR - Hangingstone IMO - Cold Lake CVE - Foster Creek CVE - Christina Lake CNQ - Jackfish SCR - Tucker ATH - Leismer PTR - MacKay River CNQ - Peace River SU - MacKay River SCR - Lindbergh CNQ - Kirby North

MEG Projects

SCR Projects

SU Projects

**Uncovered Operator Projects** 

Source: geoSCOUT, Company reports, TD Cowen

CNQ Projects

Figure 2 - Historical Bitumen Production, ISORs and Utilization

			Production (mbbl/d)					ISOR	Capacity	Utilization
Operator	Project	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Dec-24	(mbbl/d)	Dec-24
Alberta										
ATH	Hangingstone	7.2	7.4	7.5	7.6	7.6	7.4	3.6	10.0	74%
ATH	Leismer	28.1	27.6	26.9	26.7	26.1	26.4	3.3	28.0	94%
CLC	Great Divide	15.9	15.6	15.5	13.2	14.9	15.2	4.0	20.0	76%
CNOOC	Long Lake	60.5	59.0	75.3	76.0	76.7	75.8	3.1	72.0	105%
CNQ	Jackfish	124.5	131.3	128.0	121.9	120.9	123.5	2.4	120.0	103%
CNQ	Kirby North	31.5	29.7	28.1	29.7	28.8	27.1	3.9	40.0	68%
CNQ	Kirby South	33.0	35.4	34.2	34.1	33.3	32.8	3.5	40.0	82%
CNQ	Peace River	2.4	2.2	1.8	1.9	1.9	1.7	18.2	12.5	13%
CNQ	Primrose/Wolf Lake	78.3	68.0	68.0	70.7	82.6	101.1	4.7	140.0	72%
COP	Surmont	136.5	55.3	72.8	138.5	132.5	143.8	2.6	148.0	97%
CVE	Christina Lake	242.0	241.3	150.9	257.5	253.9	243.5	2.1	260.0	94%
CVE	Foster Creek	202.1	194.4	189.7	188.2	198.3	194.5	2.1	180.0	108%
CVE	Sunrise	50.9	48.4	51.8	53.0	52.9	53.3	3.7	60.0	89%
GFR	Hangingstone Expansion	22.3	23.5	18.7	22.4	21.6	20.2	3.6	35.0	58%
IMO	Cold Lake	157.0	134.0	157.0	160.6	163.8	161.6	4.1	180.0	90%
MEG	Christina Lake	103.0	104.1	103.1	101.2	95.0	104.1	2.4	110.0	95%
PTR	MacKay River	10.0	9.9	9.8	9.3	9.7	9.9	5.7	35.0	28%
SCR	Lindbergh	18.5	20.0	19.0	19.3	20.3	19.3	3.1	20.0	96%
SCR	Orion	20.2	19.9	20.1	20.6	20.7	19.7	3.6	24.5	80%
SCR	Tucker	18.9	19.3	19.1	19.1	19.5	21.4	4.7	30.0	71%
SU	Firebag	182.5	239.8	246.3	251.3	246.9	252.5	2.6	215.0	117%
SU	MacKay River	35.9	35.7	2.7	33.6	36.0	35.5	3.1	38.0	93%
Total AB In Situ	•	1,581.3	1,521.7	1,446.1	1,656.5	1,663.9	1,690.2	2.9		
Saskatchewan	•									
CVE	Bolney	2.3	2.1	1.8	1.7	1.6	1.3	6.7	9.3	14%
CVE	Celtic	6.7	6.2	6.4	5.3	4.5	5.1	4.8	9.3	55%
CVE	Dee Valley	5.9	6.3	5.4	6.1	5.1	5.6	3.0	10.0	56%
CVE	Edam East	14.7	15.7	15.1	13.8	13.3	12.8	2.7	10.0	128%
CVE	Pikes Peak South	14.1	13.7	12.5	13.1	11.3	10.0	2.5	11.6	86%
CVE	Rush Lake	21.9	22.2	20.4	20.6	18.7	18.8	3.2	25.1	75%
CVE	Spruce Lake Central	8.0	6.4	7.4	5.9	5.9	5.2	3.8	10.0	52%
CVE	Spruce Lake North	6.7	4.8	4.6	5.2	5.0	7.4	3.8	10.0	74%
CVE	Vawn	4.6	4.9	4.8	4.7	5.1	4.3	5.6	10.0	43%
IPCO	Onion Lake	12.3	12.2	7.6	12.1	12.0	12.5	3.5	14.0	89%
SCR	Edam	6.6	7.3	7.3	6.9	7.2	7.3	3.0	10.0	73%
SCR	Meota West	14.6	13.0	11.3	10.9	14.2	13.6	4.2	20.0	68%
SCR	Meota East	4.9	4.9	4.6	5.2	5.4	5.0	5.6	10.0	50%
Total SK In Situ		123.2	119.7	109.1	111.7	109.4	109.0	3.6		

Figure 3 - ISORs and Utilization as % of Nameplate Capacity

		_	_	ISO	R		_	Utilization				ISOR	Capacity	Utilizatio		
Operator	Project	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Dec-24	(mbbl/d)	Dec-24
Alberta																
ATH	Hangingstone	3.3	3.3	3.3	3.2	3.5	3.6	72%	74%	75%	76%	76%	74%	3.6	10.0	74%
ATH	Leismer	3.1	3.1	3.2	3.2	3.3	3.3	100%	98%	96%	95%	93%	94%	3.3	28.0	94%
CLC	Great Divide	3.5	3.7	4.0	4.3	4.0	4.0	79%	78%	77%	66%	75%	76%	4.0	20.0	76%
CNOOC	Long Lake	2.9	3.1	3.1	3.1	3.1	3.1	84%	82%	105%	106%	107%	105%	3.1	72.0	105%
CNQ	Jackfish	2.3	2.3	2.3	2.3	2.3	2.4	104%	109%	107%	102%	101%	103%	2.4	120.0	103%
CNQ	Kirby North	3.6	3.7	3.5	3.9	4.0	3.9	79%	74%	70%	74%	72%	68%	3.9	40.0	68%
CNQ	Kirby South	3.2	3.3	3.3	3.4	3.5	3.5	83%	88%	86%	85%	83%	82%	3.5	40.0	82%
CNQ	Peace River	6.2	10.3	17.5	16.7	16.8	18.2	19%	18%	15%	15%	15%	13%	18.2	12.5	13%
CNQ	Primrose/Wolf Lake	5.9	6.9	7.0	6.8	5.7	4.7	56%	49%	49%	50%	59%	72%	4.7	140.0	72%
COP	Surmont	2.6	2.7	2.3	2.5	2.6	2.6	92%	37%	49%	94%	90%	97%	2.6	148.0	97%
CVE	Christina Lake	2.1	2.1	1.7	2.0	2.0	2.1	93%	93%	58%	99%	98%	94%	2.1	260.0	94%
CVE	Foster Creek	2.2	2.3	2.4	2.4	2.2	2.1	112%	108%	105%	105%	110%	108%	2.1	180.0	108%
CVE	Sunrise	3.0	3.3	3.4	3.6	3.7	3.7	85%	81%	86%	88%	88%	89%	3.7	60.0	89%
GFR	Hangingstone Expansion	3.1	3.2	3.1	3.3	3.4	3.6	64%	67%	53%	64%	62%	58%	3.6	35.0	58%
IM0	Cold Lake	4.2	4.3	4.2	4.1	4.0	4.1	87%	74%	87%	89%	91%	90%	4.1	180.0	90%
MEG	Christina Lake	2.4	2.4	2.3	2.4	2.4	2.4	94%	95%	94%	92%	86%	95%	2.4	110.0	95%
PTR	MacKay River	5.5	5.7	5.9	5.9	6.1	5.7	29%	28%	28%	26%	28%	28%	5.7	35.0	28%
SCR	Lindbergh	3.1	3.0	3.0	3.0	3.0	3.1	93%	100%	95%	97%	102%	96%	3.1	20.0	96%
SCR	Orion	3.3	3.8	3.7	3.4	3.6	3.6	82%	81%	82%	84%	85%	80%	3.6	24.5	80%
SCR	Tucker	5.1	5.6	5.7	5.7	5.4	4.7	63%	64%	64%	64%	65%	71%	4.7	30.0	71%
SU	Firebag	2.5	2.6	2.5	2.4	2.5	2.6	85%	112%	115%	117%	115%	117%	2.6	215.0	117%
SU	MacKay River	3.0	3.0	3.0	3.3	3.1	3.1	95%	94%	7%	88%	95%	93%	3.1	38.0	93%
Total AB In Situ	u Production	2.9	3.0	3.0	3.0	2.9	2.9							2.9		
Saskatchewan	1															
CVE	Bolney	3.7	4.6	3.6	2.8	4.1	6.7	24%	22%	20%	19%	18%	14%	6.7	9.3	14%
CVE	Celtic	4.4	5.0	4.8	5.3	5.2	4.8	73%	67%	69%	57%	49%	55%	4.8	9.3	55%
CVE	Dee Valley	3.1	2.6	2.7	2.7	3.1	3.0	59%	63%	54%	61%	51%	56%	3.0	10.0	56%
CVE	Edam East	2.2	2.2	2.3	2.5	2.7	2.7	147%	157%	151%	138%	133%	128%	2.7	10.0	128%
CVE	Pikes Peak South	2.2	2.2	2.0	2.3	2.5	2.5	121%	118%	108%	113%	98%	86%	2.5	11.6	86%
CVE	Rush Lake	2.9	2.9	3.1	3.2	3.3	3.2	87%	88%	81%	82%	74%	75%	3.2	25.1	75%
CVE	Spruce Lake Central	2.8	3.4	2.9	3.4	3.1	3.8	80%	64%	74%	59%	59%	52%	3.8	10.0	52%
CVE	Spruce Lake North	3.9	6.3	6.6	5.3	5.1	3.8	67%	48%	46%	52%	50%	74%	3.8	10.0	74%
CVE	Vawn	5.0	4.3	4.4	4.5	4.6	5.6	46%	49%	48%	47%	51%	43%	5.6	10.0	43%
IPCO	Onion Lake	3.5	3.5	3.5	3.5	3.6	3.5	88%	87%	55%	87%	86%	89%	3.5	14.0	89%
SCR	Edam	3.3	2.9	3.0	3.1	2.9	3.0	66%	73%	73%	69%	72%	73%	3.0	10.0	73%
SCR	Meota West	3.8	4.1	4.5	4.6	3.9	4.2	73%	65%	56%	54%	71%	68%	4.2	20.0	68%
SCR	Meota East	5.4	5.4	6.0	5.4	5.2	5.6	49%	49%	46%	52%	54%	50%	5.6	10.0	50%
Total SK In Situ		3.2	3.4	3.4	3.5	3.5	3.6	77/0	7270	7070	JE 70	5-70	5070	3.6	10.0	5070

Figure 4 - Performance History - Hangingstone - Athabasca Oil Corp. (ATH-T)

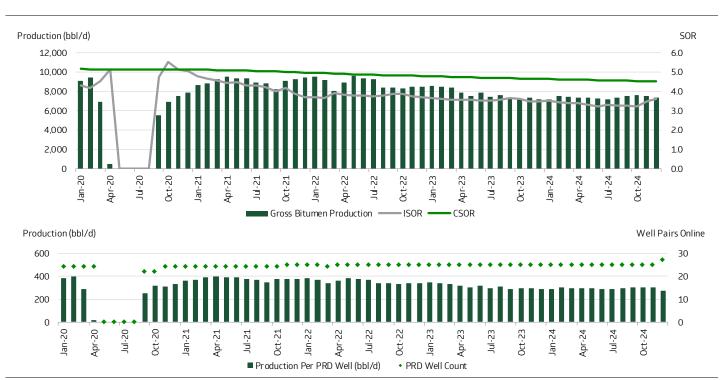


Figure 5 - Performance History - Leismer - Athabasca Oil Corp. (ATH-T)

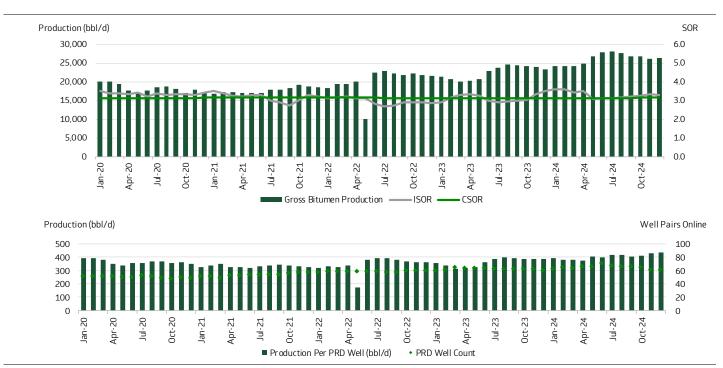


Figure 6 - Performance History - Jackfish - Canadian Natural Resources Ltd. (CNQ-T)

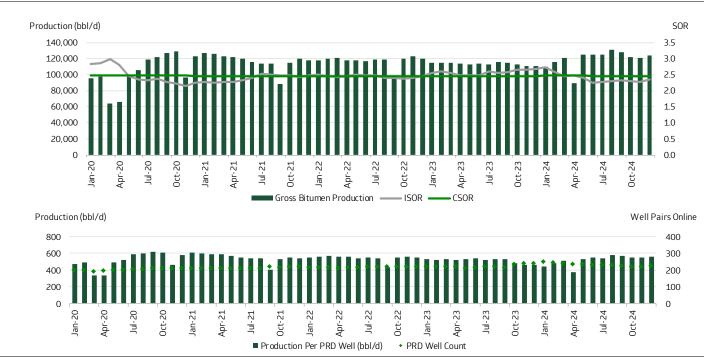


Figure 7 - Performance History - Kirby North - Canadian Natural Resources Ltd. (CNQ-T)

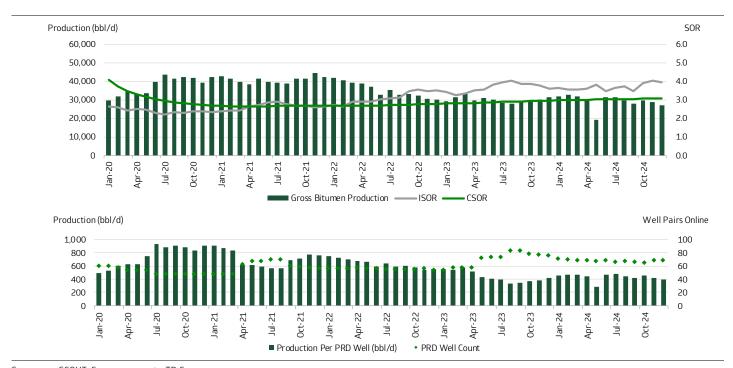
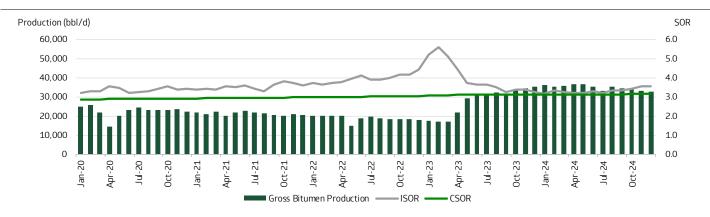


Figure 8 - Performance History - Kirby South - Canadian Natural Resources Ltd. (CNQ-T)



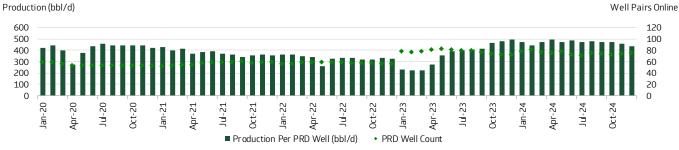


Figure 9 - Performance History - Peace River - Canadian Natural Resources Ltd. (CNQ-T)

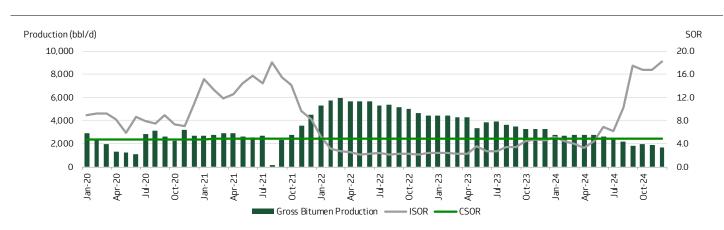




Figure 10 - Performance History - Primrose/Wolf Lake - Canadian Natural Resources Ltd. (CNQ-T)

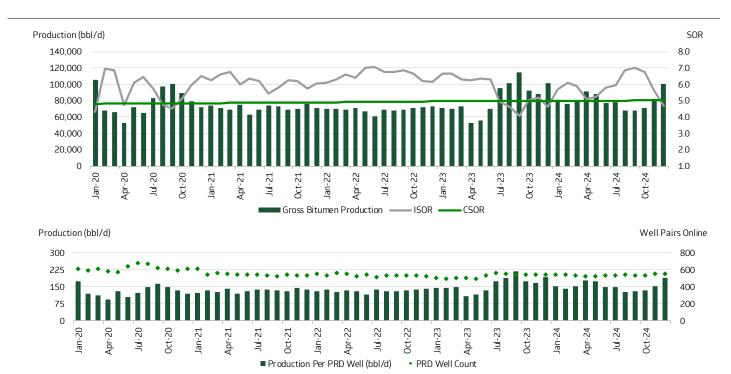


Figure 11 - Performance History - Christina Lake - Cenovus Energy Inc. (CVE-T)

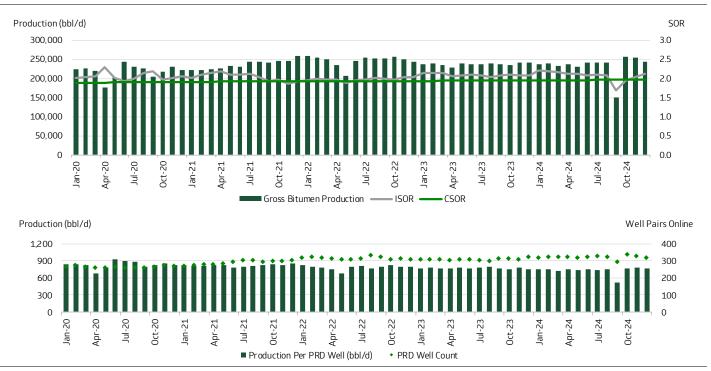


Figure 12 - Performance History – Foster Creek – Cenovus Energy Inc. (CVE-T)

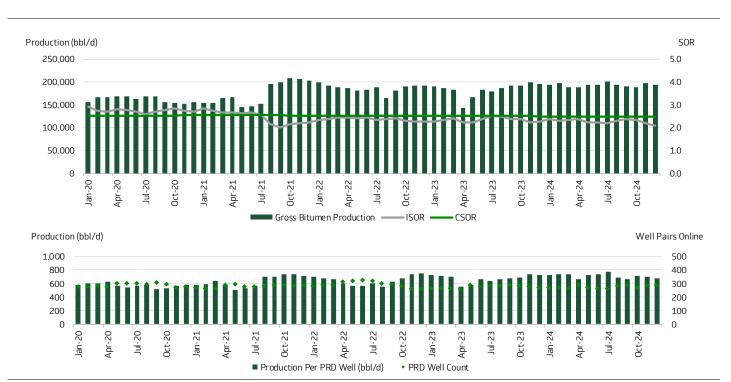


Figure 13 - Performance History - Bolney - Cenovus Energy Inc. (CVE-T)

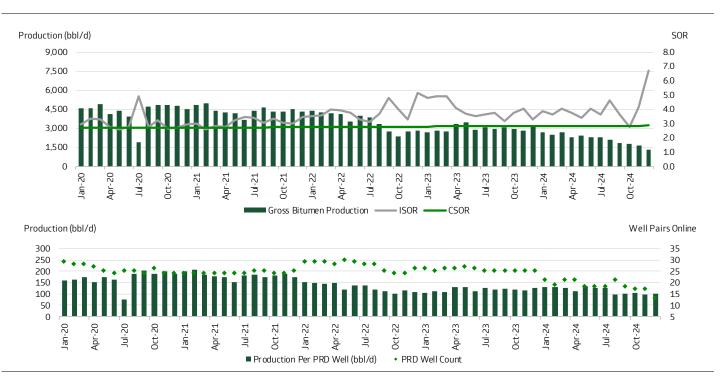
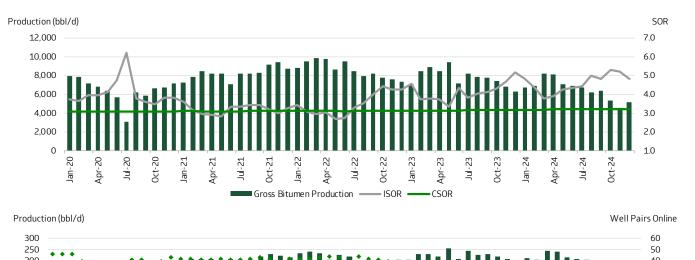


Figure 14 - Performance History – Celtic – Cenovus Energy Inc. (CVE-T)



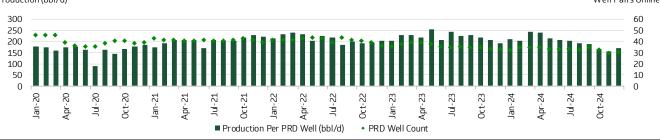


Figure 15 - Performance History - Dee Valley - Cenovus Energy Inc. (CVE-T)

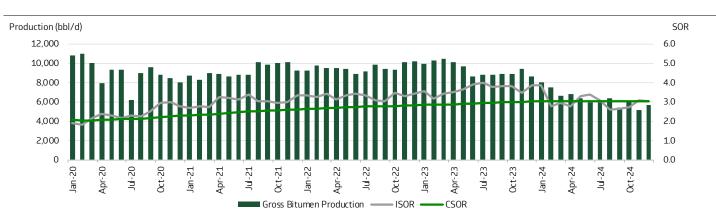




Figure 16 - Performance History - Edam East - Cenovus Energy Inc. (CVE-T)

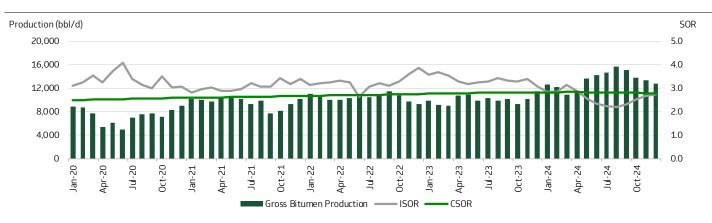




Figure 17 - Performance History - Pikes Peak South - Cenovus Energy Inc. (CVE-T)

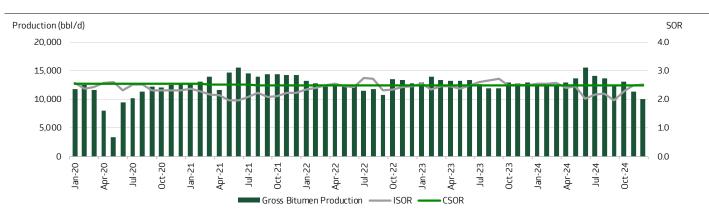
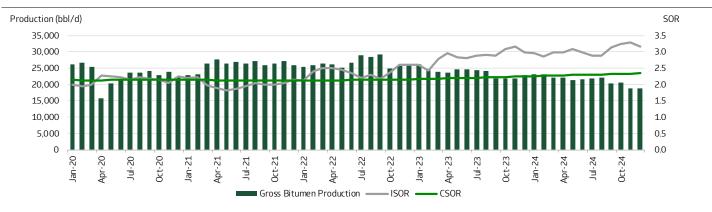




Figure 18 - Performance History - Rush Lake - Cenovus Energy Inc. (CVE-T)



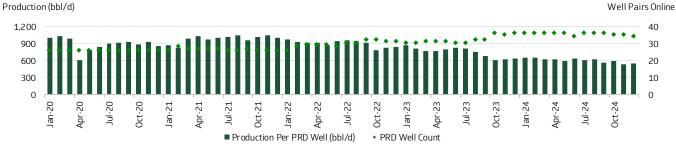
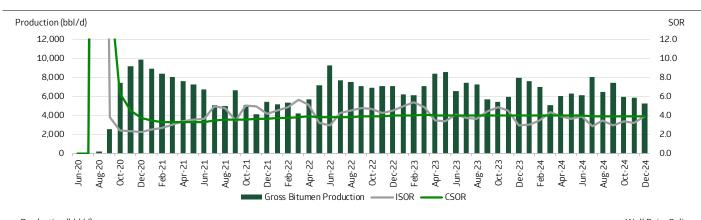


Figure 19 - Performance History - Spruce Lake Central - Cenovus Energy Inc. (CVE-T)



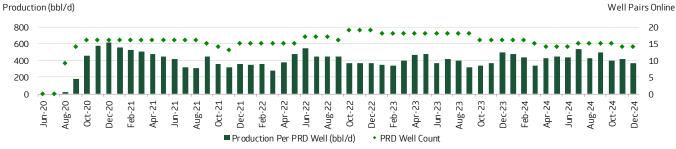
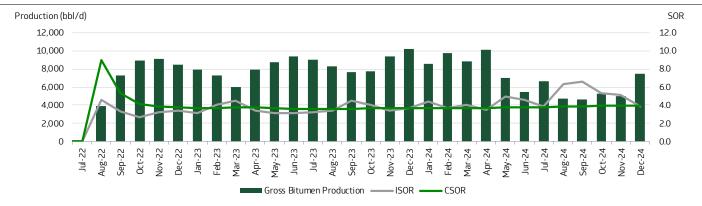


Figure 20 - Performance History – Spruce Lake North – Cenovus Energy Inc. (CVE-T)



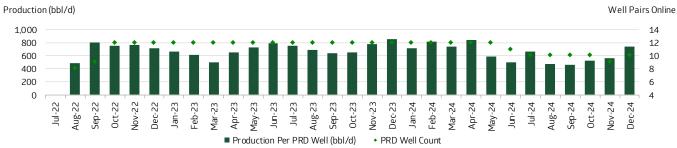


Figure 21 - Performance History - Sunrise - Cenovus Energy Inc. (CVE-T)

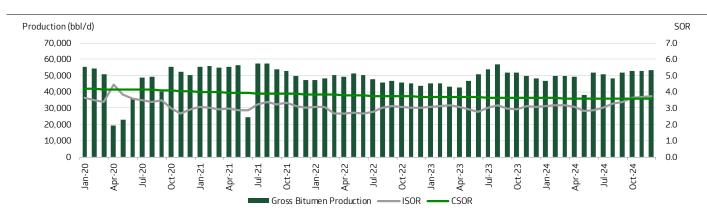




Figure 22 - Performance History - Vawn - Cenovus Energy Inc. (CVE-T)

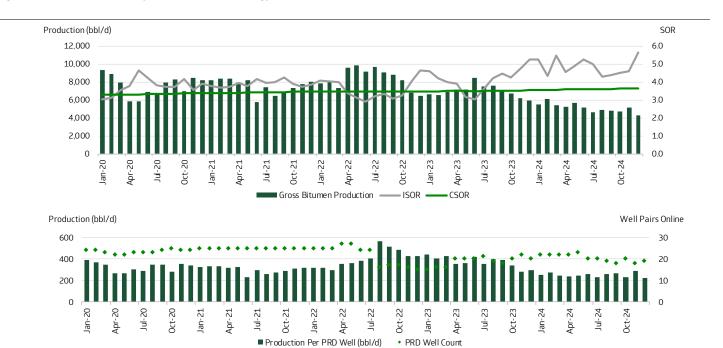


Figure 23 - Performance History - Long Lake - CNOOC Ltd. (CNU-T)

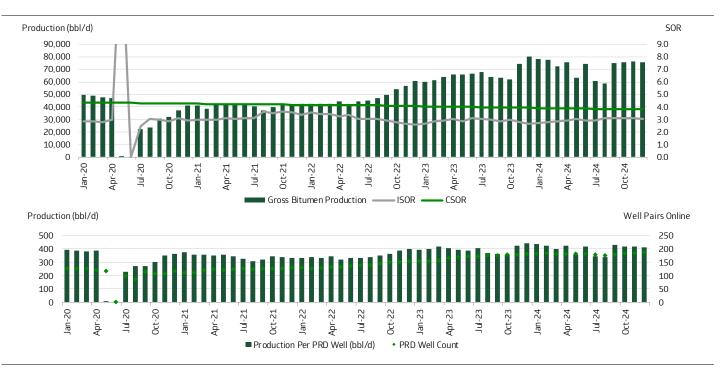
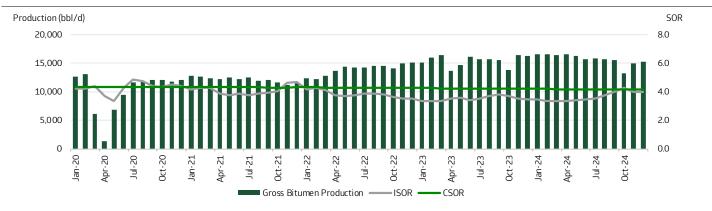


Figure 24 - Performance History - Great Divide - Connacher Oil Sands Ltd.



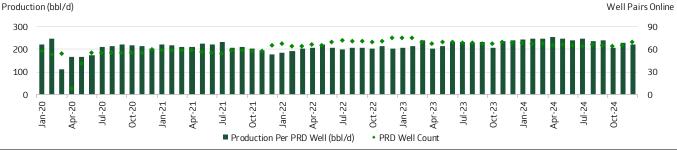


Figure 25 - Performance History - Surmont - ConocoPhillips. (COP-N)

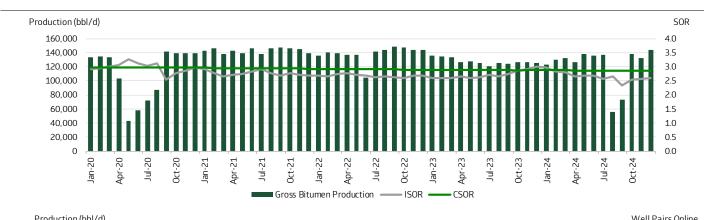




Figure 26 - Performance History - Hangingstone Expansion - Greenfire Resources Ltd. (GFR-T; GFR-N) Production (bbl/d) SOR 40,000 5.0 30,000 4.0 20,000 3.0 10,000 2.0 0 Oct-20 Jul-24 Jan-20 Jul-20 Apr-21 Jan-22 Jul-22 Jan-23 Jul-23 Oct-23 Jan-24 Apr-24 Jan-21 Oct-24 Gross Bitumen Production = -ISOR --CSOR Well Pairs Online Production (bbl/d) 1,200 50 900 30 600 20 300

Oct-22

Jan-

• PRD Well Count

Apr-23

Jul-23

Jan-24

Apr-24

Apr-24

Jul-24

Jan-24

Oct-24

Oct-23

Jul-24

Oct-24

Source: geoSCOUT, Company reports, TD Cowen

Apr-20

Jul-20

Oct-20

Apr-21

≒

Jan-21

Oct-21

Jan-

■ Production Per PRD Well (bbl/d)

Apr-

'n

0

Jan-20

Figure 27 - Performance History - Cold Lake - Imperial Oil Ltd. (IMO-T) Production (bbl/d) SOR 200,000 8.0 150,000 6.0 100,000 4.0 2.0 50,000 Oct-22 0ct-24 Apr-20 Oct-20 Apr-22 Oct-23 Jan-24 Apr-24 Jul-20 Apr-21 Jul-21 Jul-22 Apr-23 Jul-23 Jul-24 Oct-21 Jan-Jan-Jan-Jan-■ Gross Bitumen Production = -ISOR -- CSOR Well Pairs Online Production (bbl/d) 60 4,000 3,500 3,000 2,500

Jul-22

Jan-23

• PRD Well Count

Apr-23

Jul-23

Oct-23

Source: geoSCOUT, Company reports, TD Cowen

Jul-20

Oct-20

Jan-20

Jan-22

■ Production Per PRD Well (bbl/d)

Oct-21

Figure 28 - Performance History - Onion Lake - International Petroleum Corp. (IPCO-T)



Figure 29 - Performance History - Christina Lake - MEG Energy Corp. (MEG-T)

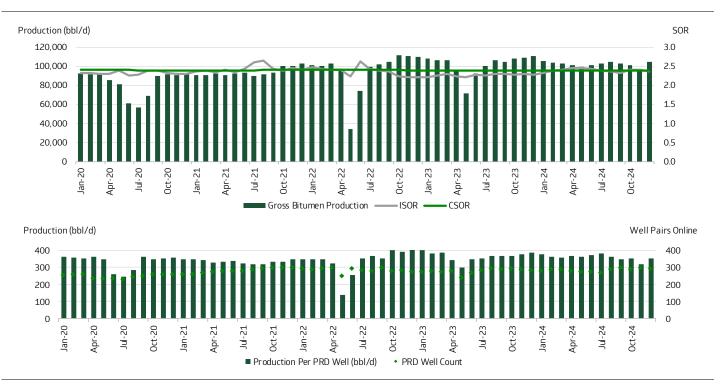
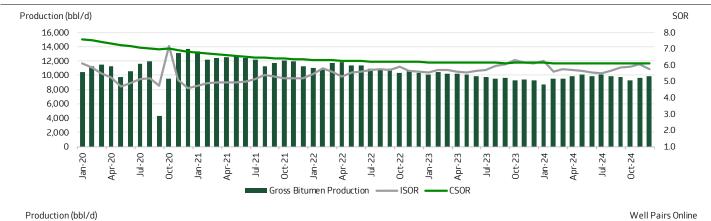


Figure 30 - Performance History - MacKay River - PetroChina Co. Ltd.



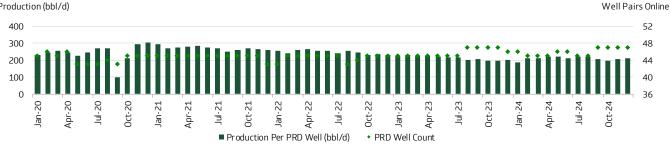


Figure 31 - Performance History - Lindbergh - Strathcona Resources, Ltd. (SCR-T)

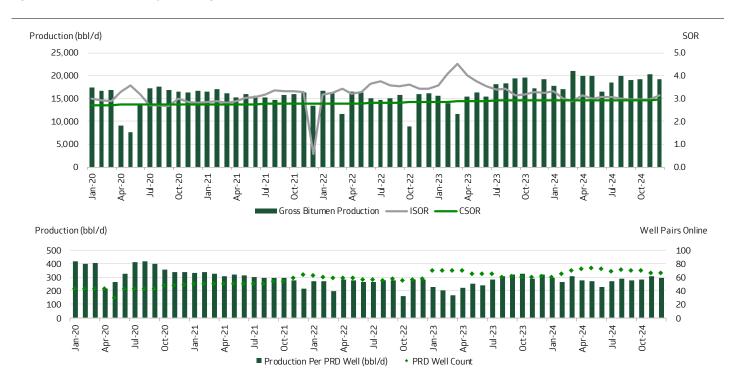
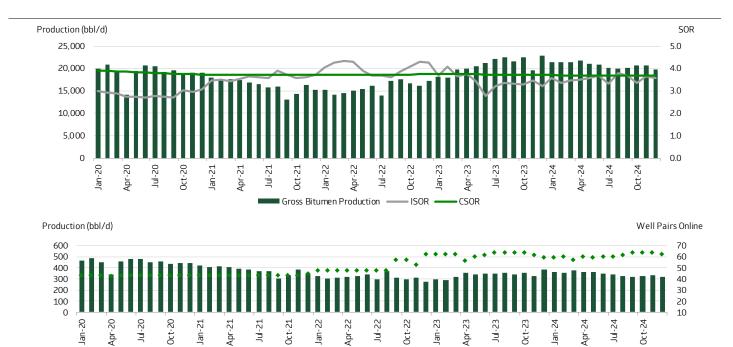


Figure 32 - Performance History - Orion - Strathcona Resources, Ltd. (SCR-T)



• PRD Well Count

■ Production Per PRD Well (bbl/d)

Source: geoSCOUT, Company reports, TD Cowen

Figure 33 - Performance History – Tucker – Strathcona Resources, Ltd. (SCR-T)

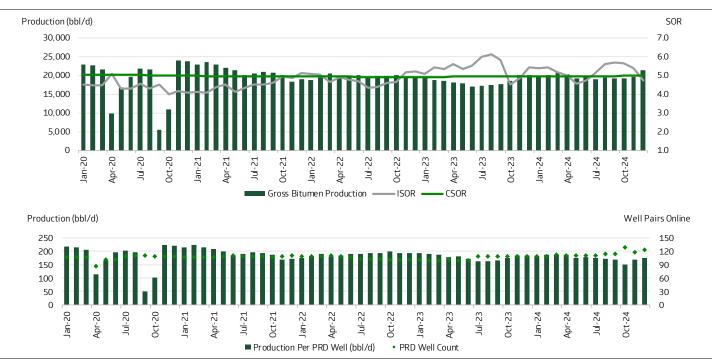
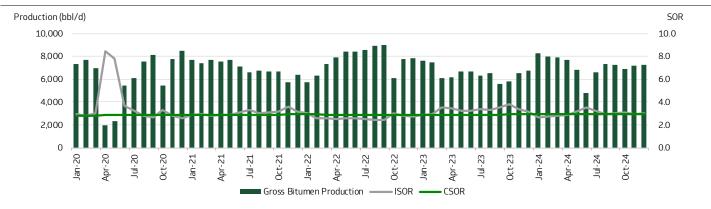


Figure 34 - Performance History - Edam - Strathcona Resources, Ltd. (SCR-T)



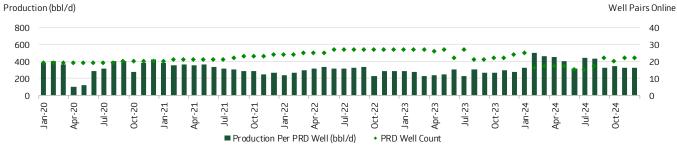


Figure 35 - Performance History - Meota West - Strathcona Resources, Ltd. (SCR-T)

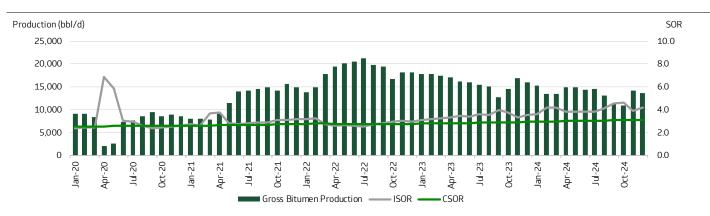
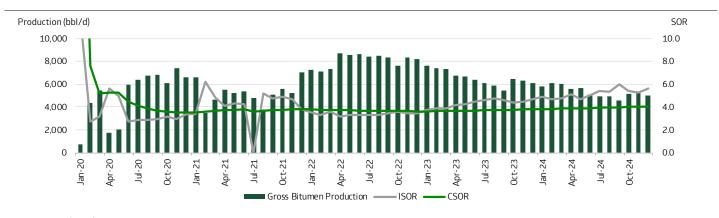




Figure 36 - Performance History - Meota East - Strathcona Resources, Ltd. (SCR-T)



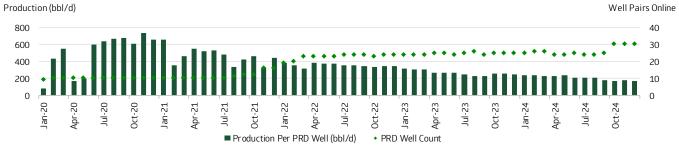
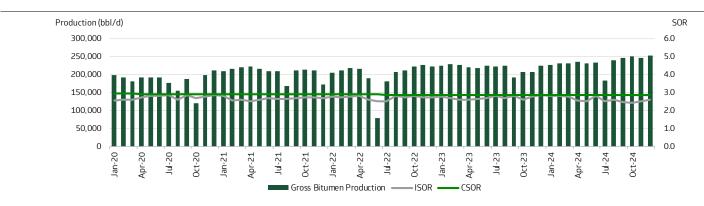


Figure 37 - Performance History - Firebag - Suncor Energy Inc. (SU-T)



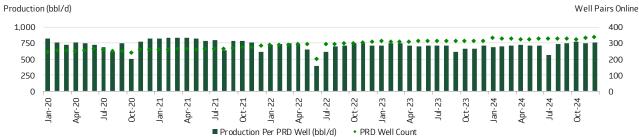
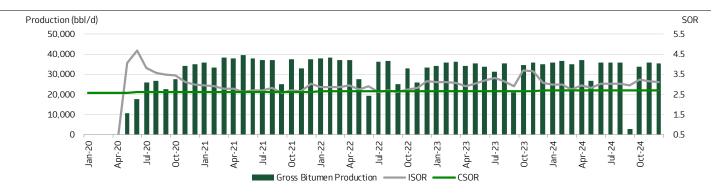
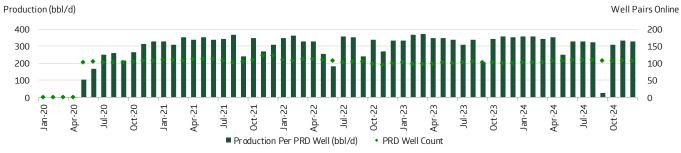


Figure 38 - Performance History - MacKay River - Suncor Energy Inc. (SU-T)





# VALUATION METHODOLOGY AND RISKS

# Valuation Methodology

**Energy Producers:** 

Our target prices for the Canadian Integrateds, E&Ps and Energy Royalties are derived through a combination of: i) a multiple (based on historical trading ranges) applied to forward Debt Adjusted Cash Flow (DACF), and ii) a DCF-based Net Asset Value estimate (NAV).

Energy Producers - Seniors & Integrateds:

Our target prices for the Canadian Integrateds, E&Ps and Energy Royalties are derived through a combination of: i) a multiple (based on historical trading ranges) applied to forward Debt Adjusted Cash Flow (DACF), and ii) a DCF-based Net Asset Value estimate (NAV).

# **Investment Risks**

**Energy Producers:** 

Risks include: the loss of key employees, disappointing drilling results, volatile commodity prices, operating cost increases, capital cost overruns, product supply and demand, unplanned third-party infrastructure outages, financing/access to capital, government regulations, legislation, royalties, taxes, exchange rates, interest rates and environment and weather concerns.

Energy Producers - Seniors & Integrateds:

Risks include: the loss of key employees, disappointing drilling results, volatile commodity prices, operating cost increases, capital cost overruns, product supply and demand, unplanned third-party infrastructure outages, financing/access to capital, government regulations, legislation, royalties, taxes, exchange rates, interest rates and environment and weather concerns.

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# **ADDENDUM**

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- Buy (1): The stock is expected to achieve total return of +15% or more over the next 12 months
- Hold (2): The stock is expected to achieve a total return that falls between -10% to +15% over the next 12 months
- Sell (3): The stock is expected to achieve a total return of -10% or below over the next 12 months
- Suspended (4): Due to evolving circumstances and potential conflicts of interest, we can no longer generate what we consider a defensible rating at the current time

Assumption: The expected total return calculation includes annual return and forecasted dividend yield

# Cowen and Company, LLC Equity Research Rating Definitions applicable from 6:00PM ET March 22, 2024

- Buy (1): The stock is expected to achieve total return of +15% or more over the next 12 months
- $\textbf{Hold (2):} \ \text{The stock is expected to achieve a total return that falls between -10\% to +15\% over the next 12 months$
- Sell (3): The stock is expected to achieve a total return of -10% or below over the next 12 months
- Suspended (4): Due to evolving circumstances and potential conflicts of interest, we can no longer generate what we consider a defensible rating at the current time

Assumption: The expected total return calculation includes annual return and forecasted dividend yield

# Cowen and Company, LLC Equity Research Rating Definitions applicable until 5:59PM ET March 22, 2024

Outperform (1): The stock is expected to achieve a total positive return of at least 15% over the next 12 months

Market Perform (2): The stock is expected to have a total return that falls between the parameters of an Outperform and Underperform over the next 12 months

Underperform (3): Stock is expected to achieve a total negative return of at least 10% over the next 12 months

Assumption: The expected total return calculation includes anticipated dividend yield

#### TD Securities, Inc. Equity Research Rating Definitions applicable from 6:00PM ET March 22, 2024

- Buy (1): The stock is expected to achieve total return of +15% or more over the next 12 months
- Hold (2): The stock is expected to achieve a total return that falls between -10% to +15% over the next 12 months

Sell (3): The stock is expected to achieve a total return of -10% or below over the next 12 months

Suspended (4): Due to evolving circumstances and potential conflict of interest, we can no longer generate what we consider a defensible rating at the current time.

Assumption: The expected total return calculation includes annual return and forecasted dividend yield

# TD Securities, Inc. Equity Research Rating Definitions applicable until 5:59PM ET March 22, 2024

Action List Buy: The stock's total return is expected to exceed a minimum of 15% (with higher thresholds for less liquid, more risky securities) over the next 12 months and it is a top pick in the Analyst's sector.

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Rating	Count	Ratings Distribution	Count	IB Services/Past 12 Months						
Buy	814	66.45%	301	36.98%						
Hold	396	32.33%	99	25.00%						
Sell	15	1.22%	3	20.00%						

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# **POINTS OF CONTACT**

# **Analyst Profiles**



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Calgary



Calgary

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**Samuel Babarinde, CFA**^
Calgary

Menno Hulshof is a managing director and senior research analyst covering the Canadian energy sector. He first joined TD Cowen in 2003. Jenna Weir is a vice president covering the Canadian energy sector. She joined TD Cowen in 2022 and is a CFA charterholder. Samuel Babarinde is an associate covering the Canadian energy sector. He joined TD Cowen in 2022 and holds an MBA from Rotman.

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#### **North American Locations**

# Atlanta

3424 Peachtree Road NE Suite 2200 Atlanta, GA 30326 866 544 7009

# Cleveland

20006 Detroit Road Suite 100 Rocky River, OH 44116 440 331 3531

# Stamford

262 Harbor Drive Stamford, CT 06902 646 616 3000

#### **Boston**

Two International Place Boston, MA 02110 617 946 3700 800 343 7068

#### Montreal

1 Place Ville Marie, Suite 1430 Montreal, Quebec H3B 2B2 514 289 1500

# Toronto

P.O Box 1, TD Bank Tower 66 Wellington Street West Toronto, Ontario M5K 1A2 416 944 6978

# Calgary

36th Floor, TD Canada Trust Tower 421 - 7th Avenue, S.W. Calgary, Alberta T2P 4K9 403 299 8572

#### **New York**

One Vanderbilt Avenue New York, NY 10017 212 827 7000

# Vancouver

TD Tower 700 West Georgia Street, Suite 1700 Vancouver, British Columbia V7Y 1B6 604 654 3332

# Chicago

181 West Madison Street Suite 3135 Chicago, IL 60602 312 577 2240

# San Francisco

One Maritime Plaza, 9th Floor San Francisco, CA 94111 800 858 9316

# Washington, D.C.

3000 K Street, NW Suite 430 Washington, DC 20007 202 868 5300

# **International Location**

# **TD Execution Services Limited**

# London

1 Snowden Street - 11th Floor London EC2A 2DQ United Kingdom 44 20 7071 7500



